FINANCIAL STATEMENTS (Un-Audited)

For the 1st quarter ended 30th September, 2019



THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

Tanin Center, 3 Asad Gate, Mirpur Road, Mohammadpur, Dhaka-1207, Bangladesh.

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

Tanin Center, 3 Asad Gate, Mirpur Road, Mohammadpur, Dhaka-1207

As per requirements of the Securities & Exchange commission's (SEC) Notification No.SEC/CMRRCD/2008-183/Admin/03-34 dated September 27, 2009, The IBN SINA Pharmaceutical Industry Ltd. is pleased to submit the un-audited Statement of Financial Position for the three months period ended 30th September, 2019.

STATEMENT OF FINANCIAL POSITION (Un-Audited)

As at 30th September, 2019

	T	Amount in T	aka
	220 01	As at	As at
	Notes	30.09.2019	30.06.2019
ASSETS:		20.05.2015	20.00.2019
Non-Current Assets:		1,914,612,448	1,864,246,635
Property, Plant and Equipment	02	1,661,947,048	1,684,778,351
Capital work-in-progress	3.70	163,898,741	139,187,479
Right of Use of Assets	03	48,674,820	-
Investment in Marketable Securities (AFS)	04	4,689,390	4,878,355
Investment in associate	04.1	35,402,449	35,402,449
	01	55,102,115	35,102,115
Current Assets :		888,689,300	964,225,217
Inventories	05	524,120,220	522,185,354
Accounts Receivable	3.50	22,821,408	22,585,997
Advances, Deposits & Prepayments	06	164,171,852	248,500,644
Cash & Cash Equivalents	07	177,575,821	170,953,223
Cum de Cum Equivalents	0,	177,575,621	170,555,225
TOTAL ASSETS		2,803,301,748	2,828,471,852
		and the same of th	
SHAREHOLDERS' EQUITY AND LIABI	LITIES:		15
Shareholders' Equity:		1,567,544,088	1,478,296,395
Share Capital		312,436,270	312,436,270
Net Gain on Marketable Securities (AFS)	04.a	(296,205)	(126,137)
Tax Holiday Reserve		4,392,110	4,392,110
Retained Earnings	08	1,251,011,913	1,161,594,152
Non-Current Liabilities	09	178,897,586	125,979,541
Lease Liability		50,302,403	
Deferred Tax Liability	10	81,643,702	79,884,252
		(9)	
Current Liabilities:		924,913,968	1,144,311,664
Bank Finance	. 11	391,963,298	565,601,655
Accounts and Other Payables	12	532,950,670	578,710,009
TOTAL SHAREHOLDERS' EQUITY ANI	D LIABILITIES	2,803,301,748	2,828,471,852
Net Asset Value (NAV) per share		50.17	47.32
Separate Control of the Control of t			and the second
-		1	(200)
80	of worn		42
Chief Financial Officer	Company Sec	retary	Director, Finance
	Company Sec	/	Director, I manee
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Dated, Dhaka		· (7 000
November 9, 2019	Managing Direc	etor	Chairman
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The details of the published 1st quarter financial statements is available in our web-side. www.ibnsinapharma.com

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Un-Audited) For the 1st quarter ended 30th September, 2019

			in Taka
	Notes	From 1st Jul'19 to 30th Sept'19	From 1st Jul'18 to 30th Sept'18
Revenue		1,534,629,568	1,325,315,796
Cost of goods sold	13.	(899,546,511)	(778,489,840)
Gross Profit		635,083,058	546,825,956
Operating Expenses:			
Administrative expenses	14.	(34,061,086)	(29,786,319)
Selling & Distribution expenses	15.	(467,860,903)	(406,859,796)
		(501,921,989)	(436,646,114)
Operating Profit		133,161,068	110,179,842
Finance Charges		(7,731,357)	(3,352,460)
		125,429,711	106,827,382
Other Income		<u>68,900</u>	50,760
		125,498,611	106,878,142
Workers' P.P. Fund & Welfare Fund		(6,274,931)	(5,343,907)
Net Profit before tax		119,223,681	101,534,235
Income tax expenses			£1
Current tax		(28,027,573)	(24,493,871)
Deferred tax	10.1	(1,778,347)	(889,688)
		(29,805,920)	(25,383,559)
Net Profit after tax		89,417,761	76,150,676
Other Comprehensive Income:			
Change in fair value of Marketable Securities (AFS)	04.b	(188,965)	(158,355)
Deferred tax		18,896	15,835
Total other comprehensive income for the period, net	of tax	(170,068)	(142,519)
Total other comprehensive income for the period		89,247,693	76,008,157
Earnings per share-basic (Adjusted EPS of 2018-2	2019)	2.86	2.44

Chief Financial Officer

Company Secretary

Director, Finance

Dated, Dhaka

November 9, 2019

Managing Director

Chairman

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF CHANGES IN EQUITY (Un-Audited) For the 1st quarter ended 30th September, 2019

Amount in Taka

Particulars	Paid up	Tax Holiday	Gain on Marketable	Retained	Total
(4	Capital	Reserve	Securities (unrealized)	Earnings	3
Balance as at 1st July, 2018	284,032,980	4,392,110	(156,978)	938,940,466	1,227,208,578
Statement of profit or loss and other comprehensive Income Dividend for the year 30 June, 2017-18			30,841	336,266,870	336,297,711
(Cash-30%) Dividend for the year 30 June, 2017-18				(85,209,894)	(85,209,894)
(Stock-10%)	28,403,290			(28,403,290)	(-
Balance as at 1st July, 2019	312,436,270	4,392,110	(126,137)	1,161,594,152	1,478,296,395
Statement of profit or loss and other Comprehensive Income for period ended 30th September, 2019			(170,068)	89,417,761	89,247,693
Balance as at 30th September, 2019	312,436,270	4,392,110	(296,205)	1,251,011,913	1,567,544,088

STATEMENT OF CHANGES IN EQUITY (Un-Audited)

For the 1st quarter ended 30th September, 2018

Amount in Taka

Particulars	Paid up Capital	Tax Holiday Reserve	Gain on Marketable Securities (unrealized)	Retained Earnings	Total
Balance as at 1st July, 2017	258,211,800	4,392,110	289,485,578	552,873,744	1,104,963,232
Reclassification adjustment		:-	(289,485,578)	24,144,138	(265,341,440)
Statement of profit or loss and other		4		-	12
Comprehensive Income			(156,978)	452,296,714	452,139,736
Dividend for the year 30 June, 2016-17			68 Yo: 632	**	
(Cash-25%)				(64,552,950)	(64,552,950)
Dividend for the year 30 June, 2016-17 (Stock-10%)	25,821,180			(25,821,180)	-
Balance as at 1st July, 2018 Statement of profit or loss and other	284,032,980	4,392,110	(156,978)	938,940,466	1,227,208,578
Comprehensive Income for period ended 30th September, 2018			(142,519)	76,150,676	76,008,157
Balance as at 30th September, 2018	284,032,980	4,392,110	(299,497)	1,015,091,142	1,303,216,735

Chief Financial Officer

Company Secretary

Director, Finance

Dated, Dhaka

November 9, 2019

Managing Director

Chairman

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THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

STATEMENT OF CASH FLOWS (Un-Audited)

For the 1st quarter ended 30th September, 2019

	Amount	in Taka
	From 1st Jul'19	From 1st Jul'18
	to 30th Sept'19	to 30th Sept'18
Cash Flow From Operating Activities:		
Collection from customers & others	1,534,325,257	1,323,788,115
Payment for cost & expenses	(1,327,682,445)	(1,176,559,126)
ncome tax paid	(35,597,469)	(14,224,952)
Financial charges	(7,731,357)	(3,352,460)
Miscellaneous income	68,900	50,760
Net cash flows from operating activities	163,382,887	129,702,337
Cash Flow From Investing Activities:		
Purchase of fixed assets	(37,700,733)	(119,144,655)
Net cash used in investing activities	(37,700,733)	(119,144,655)
Cash Flow From Financing Activities:		
Dividend received/(paid)	(793,145)	(409,471)
ong term finance received/(paid) from bank (net)	52,759,089	118,444
thort term finance received/(paid) from bank (net)	(173,638,357)	(6,930,691)
Net cash flow from financing activities	(121,672,412)	(7,221,716)
ncrease/(decrease) in cash and cash equivalents	4,009,742	3,335,966
Cash and cash equivalents at the opening	170,953,222	170,014,165
Effect of movements in exchange rates on cash held	2,612,857	(794,189)
Cash and cash equivalents at the closing	177,575,821	172,555,943
Net Operating cash flow per share (NOCFPS)	5.23	4.15
adjusted-2018-19)		
Jan Francisco	1	2002
Chief Financial Officer Company Secretary	y	Director, Finance
<u>u</u>		
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*/		Section 100

Chairman

Managing Director

Dated, Dhaka

November 9, 2019

The Ibn Sina Pharmaceutical Industry Ltd. Selected Notes to the Financial Statements (Un-audited) For the 1st quarter ended 30th September, 2019

Selected Explanatory Notes:

01. (a) Basis of Preparation of Financial Statements:

These financial Statements have been prepared in line with the accounting policies and methods of computations of the periodic financial statements prepared and published for the year ended 30th June 2019. These interim financial statements includes only selected explanatory notes as deemed appropriate for understanding of these un-audited financial statements.

SI. No	o. IFRS/IAS Title	IFRS	Compliance Status
Comp	piled from 01 July 2019		
1	Leases	16	Complied
Stopp	ped Compliance from 01 July 2019 as the IAS/IFRS become not applicable	IAS No	
2	Leases	17	Not Applicable

01. (b) Reporting:

This 1st quarterly financial report has been prepared based on International Accounting Statement (IAS)-34 "Interim Financial Reporting".

01. (c) Earnings Per Share (EPS):

Earnings per share has been calculated based on number of shares outstanding for the period ended September 30, 2019 and profit for the same period. The number of shares outstanding for the period was 31,243,627 million. Earnings per share for the corresponding period of 2018 has also been calculated based on 31,243,627 million shares. No diluted earnings per share is required to be calculated as there was no scope for dilution during the period under review.

01. (d) Subsequent events:

No material events occurred after the reporting date, non disclosure of which could affect the stakeholders to make proper valuation and decision.

01. (e) Increase in Earnings Per Share (EPS)

As a result of hard work of all employees of the company as well as strong monitoring, guidance and supervision of senior management we have been able to maintain a stable growth in sales revenue and control the costs related with earning revenue. As a result, EPS has been increased during current period over last reporting period.

01. (f) Increase in Net Operating Cash Flow Per Share (NOCFPS)

Net operating cash flow per share (NOCFPS) increased during current period over last reporting period due to increase in collection from revenue & others and decrees in payment for cost & expenses.

01. (g) Income Tax

Payment of income tax increase due to increase in revenue and net profit. Advance income tax also increased due to payment for quarterly installment.

01. (h) Purchase of Fixed Assets

Payment for purchases of fixed assets decreased due to decreased in addition of fixed assets.

- 01. (i) Profit from bank deposit increase due to increase in profit paid by bank.
- 01. (j) Payment of dividend increase due to declaration of higher dividend on last year's income during the reporting period.

01.(k) Statement on compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and International Accounting Standards (IASs), the Companies Act, 1994, Securities and Exchange Rules, 1987 and other relevant laws as applicable.

01.(I) Finance charge:

Long term loan balance was Tk.214,026,649.95 and 149,481,510.00 on 30 September 2019 and 30 September 2018 respectively. Finance charge during the reporting period increased due to increase of long term loan. And increase in lease liability as per IFRS 16.

01.(m) Increase in Revenue

Due to hard work of all employees of the company as well as strong monitoring, guidance and supervision of senior management sales revenue has been increased during current period over last reporting period.

01.(n) Cash Flow From Investing Activities:

Cash flow from investing activities decreased during the reporting period due to less payment made for purchases of fixed assets than the same period of last year.

- 01.(0) The company formed a subsidiary company named "IBN SINA API Limited" to manufacture and trade Active Pharmaceutical Ingredients, Chemicals and related materials. IBN SINA API Limited has got its registration no.C-155137/2019 on 16.09.2019 from the Registrar of Joint Stock Companies & Firms, Bangladesh.
- 01.(p) As per IAS 34 para 14, the 1st quarter financial report has not prepared on consolidated basis as the company's most recent annual financial statements i.e. for the year 2018-19 were not consolidated.

Previous period figures have been re-arranged in conformity with current period's presentation, where considered necessary.

		Amount	in Taka
		As at 30.09.2019	As at 30.06.2019
02.	PROPERTY, PLAND AND EQUIPMENT		
	Cost/Revaluation	1200 0000 0000 0000	2000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000
	Opening balance	2,410,003,235	2,006,554,756
	Addition during the period/year	12,989,470	403,448,480
		2,422,992,705	2,410,003,235
	Accumulated Depreciation	\$ 	2000 MAP 00 - 00 - 00 - 00 - 00 - 00 - 00 - 00
	Opening balance	725,224,884	596,754,632
	Charged during the period/year	35,820,773	128,470,252
		761,045,657	725,224,884
	Written Down Value (WDV)	1,661,947,048	1,684,778,351
02.1	Capital work-in-progress		
	Construction work-in-progress (building)		
	Opening balance	52,696,974	44,776,558
	Add: Addition during the year	3,239,672	7,920,416
		55,936,646	52,696,974
	Machinery in transit	107,962,095	86,490,505
		163,898,741	139,187,479
03.	RIGHT OF USE OF ASSETS	54,635,602	e .
	Less: Depreciation	(5,960,783)	
		48,674,820	5
	Right of use assets arise due implementation of IFRS 16 from 1st July 2019.		

04. INVESTMENT OF MARKETABLE SECURITIES (FAIR VALUE): 30.09.2019

SI. No.	Name of Company Bond	No. of Bond Held	Face Value Per Bond	Cost of Holding	Average Cost	Quoted Rate Per Bond as on 30.09.19	Total Market value of Bond as on 30.09.19	Unrealized Gain/(Loss)
1	Exim Bank Ltd.	44,000	10	428,507	10	10.50	462,000	33,493
2	(IBBL)-in Mudaraba Perpetual Bond (MPB)	4,590	1,000	4,590,000	1,000	921.00	4,227,390	(362,610)
	Total Tk.						4,689,390	(329,117)

Total Tk.	4,689,390	(329,117)
4.a. Net Gain/(Loss) on Marketable Securities (AFS):		
Unrealized Gain/(Loss) Position (Closing)	(329,117)	(140,152)
Deferred tax on gain on marketable securities (AFS)	32,912	14,015
	(296,205)	(126,137)
4.b. Change in fair value of Marketable Securities (AFS):		
Unrealized Gain/(Loss) Position (Closing)	(329,117)	(140, 152)
Unrealized Gain/(Loss) Position (Opening)	(140,152)	(174,420)
±.	(188,965)	34,268
Page # 07	1. The state of th	

		Amount	in Taka
	8	As at 30.09.2019	As at 30.06.2019
04.1	INVESTMENT IN ASSOCIATE	,	
	Opening balance	40,000,000	17,750,000
	Add: Addition during the year	P2-1	22,250,000
		40,000,000	40,000,000
	Add/(less): Share of Associate profit/(loss)	(4,597,551)	(2,896,380)
	Less: Share of associate profit/(loss)	· · · · · · · · · · · · · · · · · · ·	(1,701,171)
	The IBN SINA Consumer Products Ltd.	35,402,449	35,402,449
05.	INVENTORIES		
	Raw materials	136,888,599	131,765,057
	Packing materials	71,121,304	68,796,884
	Work-in-process	58,723,415	56,841,205
	Finished goods	142,537,562	136,813,352
	Physicians' samples	2,584,985	2,492,660
	Pad & literature	1,703,678	1,692,200
	Spares & stores	146,810	142,100
	Indirect materials	222,890	214,100
	Printing & stationery	194,861	187,451
	Laboratory chemicals	165,332	158,332
	Material in Transit	109,830,784	123,082,013
		524,120,220	522,185,354
		¥1.	

Material in transit decreased during this quarter due to more materials received from previously opened L/Cs and introduction of UPAS method for L/C opening.

06. ADVANCES, DEPOSITS & PRE-PAYMENTS:

This is recoverable in cash or for value to be received and consists of as follows:

a. Advances against-

150,021	100 miles
436.624	437,382
123,481,831	197,645,296
7,915,114	7,538,283
8,793,375	8,481,875
S=0	11,661,000
6,373,254	6,069,154
3,602,238	3,447,738
	6,373,254 8,793,375 7,915,114

Advance income tax decreased during this quarter due to completion of last year income tax assessment. And income tax payable also decreased for the same reason

also decreased for the same reason.			
b. Deposits -			
Security money		12,821,027	12,595,627
c. Pre-payments -			
Value Added Tax (VAT)		748,388	624,288
		748,388	624,288
		164,171,852	248,500,644
07. CASH & CASH EQUIVALENTS:			
Cash in hand & Bank Balance		168,393,681	161,203,223
Imprest Cash		9,182,140	9,750,000
	100	177,575,821	170,953,223
08. RETAINED EARNINGS:		At-100	
Retained Earnings		1,161,594,152	825,327,282
Add: Surplus during the period/year		89,417,761	336,266,870
		1,251,011,913	1,161,594,152

Amoun	it in Taka
As at	As at
30.09.2019	30.06.2019

09. NON-CURRENT LIABILITIES:

Long Term Finance-Net off current maturity Retirement Benefit Obligations

10,133
70,133
5,909,408

Long term finance during the current period increased due to opening some long term from some short term which were initially opened under UPAS systems and after UPAS period maturity these loans were converted into long term loan. For this same reason Bank Finance for short term loans and current maturity of long term loan decreased.

09.1 RETIREMENT BENEFIT OBLIGATIONS:

Opening balance

Add: Provision made during the year

Less: Paid during the year

70,133	17,252,564
23,803,221	37,426,245
(23,644,265)	(54,608,676)
229,089	70.133

10. DEFERRED TAX LIABILITY

Deferred tax assets and liabilities have been recognized and measured in accordance with the provisions of IAS 12 Income Taxes. Related deferred tax (expense)/income have been disclosed in note 9.1. The components of deferred tax assets and liabilities are given below:

Particulars	Carrying amount	Tax base value	Taxable (deductible) temporary difference	Applicable tax rate	Deferred tax liability
Property, plant and equipment	1,661,947,048	1,335,011,504	326,935,544	25%	81,733,886
Gratuity	23,873,353	23,644,265	(229,088)	25%	(57,272)
Unrealized gain on marketable securities	(329,117)	-	(329,117)	10%	(32,912)
As on 30.09.2019	1,685,491,284	1,358,655,769	326,377,339		81,643,702

Deferred Tax Calculation As on 30.06.2019

Particulars	Carrying amount	Tax base value	Taxable (deductible) temporary difference	Applicable tax rate	Deferred tax liability
Property, plant and equipment	1,684,778,351	1,365,115,149	319,663,202	25%	79,915,801
Gratuity	54,678,809	54,608,676	(70,133)	25%	(17,533)
Unrealized gain on marketable securities	(140,152)		(140,152)	10%	(14,015)
For the year 2018-19	1,739,317,008	1,419,723,825	319,452,917		79,884,252

10.1 Deferred tax (expenses)/income

Closing balance of deferred tax liability
Opening balance of deferred tax liabilities
Total deferred tax expenses
Less: Deferred tax expenses related to other comprehensive income

81,643,702	79,884,252
79,884,252	53,493,557
1,759,450	26,390,696
(18,896)	3,427
1,778,347	26,387,269

11. BANK FINANCE:

Short Term Finance
Long Term Finance-Current maturity

391,963,298	565,601,655
17,679,077	23,572,102
374,284,222	542,029,553

12. ACCOUNTS AND OTHER PAYABLES:

Accrued Expenses
Deposits
Other Finance
Income Tax Liability

Trade and other payable

532,950,670	578,710,009
90,863,485	172,596,846
83,974,100	80,348,645
10,741,210	10,059,893
115,474,100	114,236,046
231,897,775	201,468,578

Amour	nt in Taka
From 1st	From 1st July'18
July'19 to 30th	to 30th
September'19	

13. COST OF GOODS SOLD:

Materials Factory Overhead Depreciation

727,477,778	633,888,972
143,957,900	119,881,065
28,110,833	24,719,802
899,546,511	778,489,840

i) Cost of materials, expenses incurred for factory overhead and depreciation expense during the reporting period increased due to increase in goods sold, increase in production and addition of fixed assets respectively.

14. ADMINISTRATIVE EXPENSES:

34,061,086	29,786,319
8,883,929	8,894,805
2,986,792	1,712,223
1,710	1,500
731,937	696,781
844,731	806,195
20,611,988	17,674,815

- i) Salary, wages & allowance increase due to increase in manpower, gratuity payment and salary revision.
- ii) Depreciation expense during the reporting period increased due to addition of fixed assets and leased assets.

15. SELLING & DISTRIBUTION EXPENSES:

Salary, wages & Allowances	
Travelling & Conveyance	
Market Survey & Research and Product developmen	t
Field personnel expenses	
Sample, Literature & Promotional Expenses	
Delivery Expenses	
Depreciation	
Other Expenses	

467,860,903	406,859,796
41,273,060	39,171,110
4,723,148	2,848,050
47,572,832	40,478,117
47,334,216	45,039,470
57,335,999	53,796,883
848,634	811,348
854,271	813,111
267,918,742	223,901,708

- i) Salary, wages & allowance increase due to increase in manpower, gratuity payment and salary revision.
- ii) Delivery expense during the reporting period increased due to increase in fuel and gas cost and vehicles rent cost.
- iii) Field personnel expense increase due to increase of field personnel movement in order to increase sales.
- iv) Depreciation expense during the reporting period increased due to addition of fixed assets .

16.1 Current tax

Income tax on business income @25%	27,374,359	24,493,871
Business Income	109,497,437	97,975,484
Unrealized loss on foreign exchange	(2,612,857)	794,189
Less: Gratuity paid	(23,644,265)	(5,066,048)
Add: Gratuity provision	23,803,221	12,876,746
Less: Tax depreciation	(43,093,116)	(41,443,712)
Add: Accounting depreciation	35,820,773	29,280,075
Profit before tax	119,223,681	101,534,235
This represents estimated income Tax liability for the year as follows		

		From 1st July'19 to 30th September'19	From 1st July'18 to 30th September'18
16.2	Reconciliation of net profit with cash flows from operating activities		700 x = 111 =
	Profit before tax (PBT)	119,223,681	101,534,235
	Adjustments:		
	Depreciation	35,820,773	29,280,075
	Unrealized foreign exchange loss	(2,612,857)	794,189
	Change In operating assets		
	Increase in inventory	(1,934,866)	(21,752,636)
	Increase in accounts receivables	(235,411)	(1,476,921)
	Decrease in advances, deposits and prepayments	10,165,327	10,711,478
	Increase/(decrease) in trade and other payable	46,126,110	20,378,632
	Increase/(decrease) in retirement benefit obligation	158,956	7,810,698
	Tax paid during the year	(35,597,469)	(14,224,952)
	Finance charge paid	(7,731,357)	(3,352,460)
	•	163,382,887	129,702,337
16.3	Earning per share (EPS)		
	Earnings attributable to the ordinary shareholders (net profit after tax)	89,417,761	76,150,676
	Number of ordinary shares outstanding during the year	31,243,627	31,243,627
	Control of the Control of Control	2.86	2.44
16.4	Net assets value per share (NAV)	O-11-11-11-11-11-11-11-11-11-11-11-11-11	
	Net Assets value	1,567,544,088	1,478,296,395
	Number of ordinary shares outstanding during the year	31,243,627	31,243,627
		50.17	47.32
16.5	Net Operating cash flow per share (NOCFPS)		
	Net cash provided by operating activities	163,382,887	129,702,337
	Number of ordinary shares outstanding during the year	31,243,627	31,243,627
	STATE OF THE STATE	5.23	4.15
			Becommission of the second

Amount in Taka

7	- Transit		2002
Chief Financial Officer	Company Secretary		Director, Finance
	(8)		
Dated, Dhaka	7/	Low	m
November 9, 2019	Managing Director		Chairman