

## মালেক সিদ্দিকী ওয়ালী, চার্টার্ড একাউনটেন্টস

৯-জি, মতিঝিল বানিজ্যিক এলাকা, ঢাকা-১০০০

### Malek Siddiqui Wali

CHARTERED ACCOUNTANTS

Partners:

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# AUDITORS' REPORT To the shareholders of The Ibn Sina Pharmaceutical industry Ltd.

We have audited the accompanying Financial Statements of **The Ibn Sina Pharmaceutical industry Ltd.**, which comprises the statement of Financial Position as at 30<sup>th</sup> June 2016 and the Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year/period then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements:

The Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Accounting Standard (BAS)/Bangladesh Financial Reporting Standards (BFRS), the Companies Act 1994 and other applicable laws and regulations and for such internal control as management determines, which is necessary to enable the preparation of financial statements that are free from material misstatement, where due to fraud or error.

### Auditor's Responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance where the financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments the auditor consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing and opinion on the effectiveness of the entity's internal control. An audit also includes evaluation the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion:

In our opinion, the financial statements prepared in accordance with Bangladesh Accounting Standard (BAS)/Bangladesh Financial Reporting Standards (BFRS), give a true and fair view of the state of the company's affairs as of 30<sup>th</sup> June 2016 and of the results of its operations and its cash flows for the year/period then ended and comply with the Companies Act 1994 and other applicable laws and regulations.

### We also report that:

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) In our opinion, proper books of accounts as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) The Company's Statement of Financial Position and Statement of Profit or Loss and Other Comprehensive Income dealt with by the report are in agreement with the books of accounts;
- d) The expenditures incurred and payments made were for the purpose of the company's business.

Dated: Dhaka

Malek Siddigui Wali

### THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF FINANCIAL POSITION

As at 30th June, 2016

			Amount in Taka	
	Notes	As at	As at	As at
	Hores	30.06.2016	31.12.2015	31.12.2014
ASSETS:				
Non-Current Assets:		1,279,504,572	1,181,180,040	782,494,963
Property,Plant and Equipment	04	951,723,570	870,486,005	515,907,382
Investment in Marketable Securities (AFS)	05	326,031,002	310,694,035	266,587,581
Investment	05.1	1,750,000		
Current Assets:		451,450,553	434,659,631	412,684,597
Inventories	06	183,711,938	180,779,638	150,047,338
Accounts Receceivables	07	8,101,219	7,735,798	4,783,652
Advances, Deposits & Prepayments	08	90,331,492	82,545,351	99,815,239
Cash & Cash Equivalents	09	169,305,904	163,598,844	158,038,368
TOTAL ASSETS		1,730,955,125	1,615,839,671	1,195,179,560
SHAREHOLDERS' EQUITY AND LIABILITIES:				
Shareholders' Equity:	[. ]	869,431,628	832,945,668	679,344,704
Share Capital	10	224,532,000	224,532,000	213,840,000
Tax Holiday Reserve	11	4,392,110	4,392,110	4,392,110
Net Gain on Marketable Securities (AFS)	05 (a)	259,716,820	245,913,549	206,217,741
Retained Earnings	12	380,790,698	358,108,009	254,894,853
LIABILITIES:				
Non-Current Liabilities:		276,772,590	248,172,487	114,886,251
Long Term Finance-Net off current maturity	13	186,664,086	172,712,958	33,116,966
Retirement Benefit Obligations	14	21,772,882	31,705,572	50,927,728
Deferred Tax Liability	15	68,335,622	43,753,957	30,841,557
Current Liabilities:		584,750,907	534,721,516	400,948,605
Short Term Finance	16	111,041,160	208,091,012	135,592,500
Long Term Finance- current maturity	17	25,264,618	33,686,157	10,713,865
Accounts and Other Payable	18	398,059,441	267,279,760	211,335,796
Income Tax Liability	19	50,385,688	25,664,587	43,306,444
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		1,730,955,125	1,615,839,671	1,195,179,560
Net Assets Value (NAV) Per Share		38.72	37.10	31.77
The annexed notes 1 to 43 form an integral part of thes	e financial st	atements.		
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Shah Abdul Hannan Prof. Dr. A.K.M. Şadrul I	slam Pr	of. Dr. Shah Md. Bulbul Is	slam Md. Shahid	Farooqui, FCS
Chairman Managing Difector (Ac	ting)	Director	Compa	ny Secretary

Dated, Dhaka. October 2, 2016. Chief Financial Officer

MALEK SIDDIQUI WALI

As per our report of date annexed

**Chartered Accountants** 

## THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period from 1st January, 2015 to 30th June, 2016

### Amount in Taka

				For the period	For the period	For the period
	Notes	1st Jan-2015 to		1st Jan-2015 to	1st Jan-2015 to	1st Jan-2014 to
		30th Jun-2016	30th Jun-2016	31st Dec-2015	30th Jun-2015	31st Dec-2014
					18 19 20 20 20 20 20 20 20 20 20 20 20 20 20	
REVENUE	20	4,965,267,914	1,802,642,806	3,162,625,108	1,474,467,913	2,678,909,367
Cost of goods sold	21	(2,977,465,353)	(1,080,681,348)	(1,896,784,005)	(895,435,370)	(1,609,797,641)
GROSS PROFIT		1,987,802,561	721,961,458	1,265,841,103	579,032,543	1,069,111,726
OPERATING EXPENSES		(1,644,099,131)	(609,567,064)	(1,034,532,067)	(514,595,780)	(896,400,801)
Administrative expenses	23	(114,298,980)	(42,354,682)	(71,944,298)	(34,852,910)	(59,781,918)
Selling & Distribution expenses	24	(1,529,800,151)	(567,212,382)	(962,587,769)	(479,742,870)	(836,618,883)
OPERATING PROFIT		343,703,430	112,394,394	231,309,036	64,436,763	172,710,925
Financial charges	9. 1	(11,490,633)	(4,250,008)	(7,240,625)	(3,077,321)	(5,498,154)
		332,212,797	108,144,386	224,068,411	61,359,442	167,212,771
Other income	25	43,788,551	24,769,610	<u>19,018,941</u>	14,164,005	11,218,981
		376,001,348	132,913,996	243,087,352	75,523,447	178,431,752
Workers' P.P. fund & welfare fund	26	(17,904,826)	(6,329,238)	(11,575,588)	(3,596,355)	(8,496,750)
PROFIT BEFORE TAX		358,096,522	126,584,758	231,511,764	71,927,092	169,935,002
Income tax expenses:				a		
Current Tax	27	(69,673,954)	(24,721,101)	(44,952,853)	(17,981,773)	(39,971,374)
Deferred Tax income/(expense)	15	(31,549,723)	(23,047,968)	(8,501,755)	116,520	(2,685,208)
	$\cup$	(101,223,677)	(47,769,069)	(53,454,608)	(17,865,253)	(42,656,582)
NET PROFIT AFTER TAX		256,872,845	78,815,689	178,057,156	54,061,839	127,278,420
Other Comprehensive Income:						127,270,420
Change in fair value of Marketable Securities	5 (b)	59,443,421	15,336,967	44,106,454	(72,859,876)	(81,026,115)
Deferred tax	<u> </u>	(5,944,341)	(1,533,696)	(4,410,645)	7,285,987	8,102,612
Total other comprehensive income, net of tax		53,499,080	13,803,271	39,695,809	(65,573,889)	(72,923,503)
Total comprehensive income		310,371,925	92,618,960	217,752,965	(11,512,050)	54,354,917
Earnings Per Share (EPS) (Adjusted EPS of 2014	28	11.44	3.51	7.93	2.41	5.67
Number of Shares used to Compute EPS		22,453,200	22,453,200	22,453,200	22,453,200	22,453,200
			3	200		

The annexed notes 1 to 43 form an integral part of these financial statements.

Shah Abdul Hannan

Chairman

Prof. Dr. A.K.M Sadrul Islam

Managing Director (Acting)

Prof. Dr. Shah Md. Bulbul Islam

Director

Md. Shahid Farooqui, FCS

Company Secretary

As per our report of date annexed

Dated, Dhaka .

October 2, 2016.

Md. Jasim Uddin, FCA Chief Financial Officer MALEK SIDDIQUI WALI
Chartered Accountants

### THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

### STATEMENT OF CHANGES IN EQUITY

For the period from 1st January, 2015 to 30th June, 2016

Amount in Taka

					amount in Taka
Particulars	Paid up Capital	Tax Holiday Reserve	Gain on Marketable Securities (unrealized)	Retained Earnings	Total
Balance as at 1st January, 2015	213,840,000	4,392,110	206,217,741	254,894,853	679,344,704
Total Comprehensive Income/(Loss)-2015	-		39,695,808	178,057,156	217,752,964
Dividend for the year, 2014 (Cash -30%)		1.e	· · · · · · · · · · · · · · · · · · ·	(64,152,000)	(64,152,000)
Dividend for the year, 2014 (Stock -5%)	10,692,000	- · ·	-	(10,692,000)	
Balance as at 1st January, 2016	224,532,000	4,392,110	245,913,549	358,108,009	832,945,668
Total Comprehensive Income/(Loss)-2016		-	13,803,271	78,815,689	92,618,960
Dividend for the year, 2015 (Cash -25%)	-	- 1	• • • • • • • • • • • • • • • • • • •	(56,133,000)	(56,133,000)
Dividend for the year, 2015 (Stock -10%)		-	- ·		
Balance as at 30th June, 2016	224,532,000	4,392,110	259,716,820	380,790,698	869,431,628
Balance as at 30th June, 2015	224,532,000	4,392,110	140,643,852	234,112,692	603,680,654

# THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF CHANGES IN EQUITY For the period from 1st January, 2014 to 31st December, 2014

Amount in Taka

Particulars	Paid up Capital	Tax Holiday Reserve	Gain on Marketable Securities (unrealized)	Retained Earnings	Total
Balance as at 1st January, 2014	194,400,000	4,392,110	279,141,244	195,656,433	673,589,787
Total Comprehensive Income/(Loss)-2014	-	-	(72,923,503)	127,278,420	54,354,917
Dividend for the year, 2013 (Cash -25%)	-	-	-	(48,600,000)	(48,600,000)
Dividend for the year, 2013 (Stock -10%)	19,440,000		· · · · · · · · · · · · · · · · · · ·	(19,440,000)	
Balance as at 31st December, 2014	213,840,000	4,392,110	206,217,741	254,894,853	679,344,704

The annexed notes 1 to 43 form an integral part of these financial statements.

Shah Abdul Hannan

Chairman

Prof. Dr. A.K.M. Sadrul Islam
Managing Director (Acting)

Prof. Dr. Shah Md. Bulbul Islam

Beelfol

Director

Md. Shahid Farooqui, FCS

Company Secretary

As per our report of date annexed

Dated, Dhaka . October 2, 2016. Md. Jasim Uddin, FCA

Chief Financial Officer

MALEK SIDDIQUI WALI

Chartered Accountants

# THE IBN SINA PHARMACEUTICAL INDUSTRY LTD. STATEMENT OF CASH FLOWS For the from 1st January, 2015 to 30th June, 2016

### **Amount in Taka**

	For the period 1st Jan-2015 to 30th Jun-2016	For the period 1st Jan-2016 to 30th Jun-2016	For the period 1st Jan-2015 to 31st Dec-2015	For the period 1st Jan-2015 to 30th Jun-2015	For the period 1st Jan-2014 to 31st Dec-2014
Cash Flow From Operating Activities: Collection from revenue and others Payment for cost, expenses & others Miscellaneous income Cash generated from operations Income tax paid Financial charges Net cash flows from operating activities	4,968,874,089 (4,452,718,618) 939,064 <b>517,094,535</b> (70,082,948) (11,490,633) <b>435,520,954</b>	1,808,873,622 (1,559,240,094) 604,974 250,238,502 (26,059,305) (4,250,008) 219,929,189	3,160,000,467 (2,893,478,524) 334,090 266,856,033 (44,023,643) (7,240,625) 215,591,765	1,474,243,393 (1,406,841,702) 484,730 67,886,421 (14,567,293) (3,077,321) 50,241,808	2,677,510,048 (2,460,915,902) 645,106 217,239,252 (38,049,544) (5,498,154) 173,691,554
Cash Flow From Investing Activities: Purchase of property, plant and equipment Proceeds from sales of motor vehicles Investment Dividend income Profit from bank deposits & investment Net cash used in investing activities	(527,543,495) 3,696,918 (1,750,000) 41,268,427 1,379,428 (482,948,722)	(121,948,368) 1,318,518 (1,750,000) 24,234,278 447,735 (97,697,837)	(405,595,127) 2,378,400 - 17,034,149 931,693 (385,250,885)	(40,192,498) - - 13,216,789 462,486 (26,513,223)	(167,600,458) 509,000 (12,564,809) 7,659,649 3,656,794 (168,339,824)
Cash Flow From Financing Activities: Payment of dividend Long term finance received/(paid) from bank (Net) Short term finance received/(paid) from bank (Net) Net cash flow from financing activities	(84,851,229) 153,547,120 (10,000,587) 58,695,304	(25,004,029) 13,951,128 (105,471,391) (116,524,292)	(59,847,200) 139,595,992 95,470,804 175,219,596	(13,869,515) 53,407,636 (71,762,248) (32,224,127)	(47,987,119) 16,359,062 64,616,337 32,988,280
Net Increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the opening Cash and cash equivalents at the closing	11,267,536 158,038,368 169,305,904	5,707,060 163,598,844 169,305,904	5,560,476 158,038,368 163,598,844	(8,495,541) 158,038,368 149,542,827	38,340,010 119,698,358 158,038,368
NOCFPS The annexed notes 1 to 43 form an integral part of these	19.40 se financial stateme	9.80 ents.	9.60	2.24	7.74

Shah Abdul Hannan

Chairman

Prof. Dr. A.K.M. Sadrul Islam

Managing Director (Acting)

Prof. Dr. Shah Md. Bulbul Islam

Director

Md. Shahid Farooqui, FCS

Company Secretary

As per our report of date annexed

Dated, Dhaka . October 2, 2016.

Md. Jasim Uddin, FCA
Chief Financial Officer

**Chartered Accountants** 

### THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

### NOTES TO THE FINANCIAL STATEMENTS For the period ended 30<sup>th</sup> June, 2016

### 1. THE COMPANY AND IT'S NATURE OF BUSINESS

### 1.1 The Company

The IBN SINA Pharmaceutical Industry Ltd. (the "Company") was incorporated in Bangladesh on 22<sup>nd</sup> December, 1983 under the Companies Act, 1913 (replaced by the Companies Act 1994) and it was converted into a Public Limited Company in 1989. The Shares of the Company are listed with the Dhaka Stock Exchange Limited and the Chittagong Stock Exchange Limited.

### 1.2 Nature of Business

The Company involves in production of pharmaceutical drugs and medicines and selling them in the local market. The Company also exports a few of its products to some international markets.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB), as Bangladesh Financial Reporting Standards (BFRSs) and also with the requirements of the Companies Act,1994 and other applicable rules and regulations.

### 2.2 Other regulatory compliances

The Company is also required to comply with the following major legal provisions in addition to the Companies Act 1994 and other applicable laws and regulations:

- The Income Tax Ordinance 1984
- The Income Tax Rules 1984
- The Value Added Tax Act 1991
- The Value Added Tax Rules 1991
- The Drugs Act 1940 and the Drug Rules 1946
- The Drugs (Control) Ordinance 1982
- The Customs Act 1969
- The Stamp Act 1899
- The Bangladesh Securities and Exchange Commission Act 1993
- The Bangladesh Securities and Exchange Commission Rules 1987
- DSE/CSE Rule
- Listing Regulations

### 2.3 Presentations of financial statements

The presentation of these financial statements is in accordance with the guidelines provided by BAS 1: Presentation of Financial Statements. The financial statements comprise of:

- (a) a Statement of Financial Position as at the end of the reporting period
- (b) a Statement of Profit or Loss and Other Comprehensive Income for the reporting period
- (c) a Statement of Changes in Equity for the reporting period;
- (d) a Statement of Cash Flow for the reporting period; and
- (e) notes, comprising summary of significant accounting policies and other explanatory information.

### 2.4 Classification of expenses for preparation of Statement of Comprehensive Income

For preparation of the Statement of profit or loss and other Comprehensive income (previously known as income statement)the expenses have been classified as per the "function of expenses method" as per BAS-1.

### 2.5 Statement of Cash Flows

The Statement Cash Flows has been prepared in accordance with BAS 7 "Statement of Cash Flows". The Cash Flow from operating activities has been presented under direct method as outlined in the Securities & Exchange Rules, 1987.



### 2.6 Basis of measurement

The financial statements have been prepared under the historical (except investment in share which is stated at market value) cost basis in accordance with accrual basis of accounting. The financial statements therefore, do not take into consideration of the effect of inflation other than other wise share above.

### 2.8 Going concern assumption

The financial statements are prepared on the basis of going concern assumption. As per management assessment there is no material uncertainties related to events or conditions which may cast significant doubt upon the Company's ability to continue as a going concern.

### 2.9 Functional and presentational currency and level of precision

These financial statements are presented in Bangladesh Taka (BDT/Taka/Tk), which is the Company's functional currency also. All financial information presented in Taka has been rounded off to the nearest Taka except where indicated otherwise.

### 2.10 Use of estimates and judgment

The preparation of financial statements in conformity with the BAS/BFRS requires management to make judgment, estimates and assumption that affect accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the period reported. Judgment and estimates are based on historical experience and other factors, including exceptions that are believed to be reasonable under the circumstances. Hence, actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates recognized in the period in which the estimates are revised and in any future periods affected as required by BAS 8: Accounting Policies, Changes in Accounting Estimates and Errors.

Estimates are used for accounting of certain items such as depreciation, inventory valuation, accrued expenses, employees benefit plans, taxes, reserves and contingencies.

### 2.11 Reporting Period:

The reporting period of the company covers 18 (eighteen) months from 01<sup>st</sup> January 2015 to 30<sup>th</sup> June 2016.

The company is used to report its financial information at 31st December each calendar. The Section 9 of the Finance Act 2015 state that the tax payer companies other than bank, insurance and financial institutions shall have to follow, the uniform income year from July to June which is effective from 01 July 2016. To comply with this requirements, the company has changed its reporting date from 31st December to 30 June and prepared its financial statements as on June 2016 (18 Months) on the basis of BSEC directive no. SEC/SRMIC/2011/1240/445 dated; April 27, 2016 as well as subsequent meeting minutes amongst BSEC, DSE and CSE held on 28 April 2016.

### 2.12 Date of Authorization for Issue:

These financial statements have been authorized for issue by the Board of Directors in the 239th of its meeting dated 02.10.2016.

### 2.13 Comparative information and rearrangement thereof

Comparative information has been disclosed in respect of previous financial year for all numerical information in the financial statements and also the narrative and descriptive information where it is relevant for understanding of the current period's financial statements.

The financial information for the period 1<sup>st</sup> Jan 2015 to 30 June 2015 (comparative for the period of 1<sup>st</sup> Jan 2016 to 30 June 2016) has not specifically been audited though the financial statements for year 1<sup>st</sup> Jan 2015 to 31<sup>st</sup> Dec 2015 as whole was audited.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently (otherwise as stated) to all periods presented in these financial statements.



### 3.1 Property, plant and equipments

### 3.1.1 Recognition and measurement

Items of property, plant and equipments are measured at cost less accumulated depreciation as per BAS 16: Property, Plant and Equipments.

Cost includes expenditure that is directly attributable to the acquisition of asset and necessary to being the asset into its working condition. The cost of self constructed assets includes the cost of material and direct labor and other costs directly attributable to bringing the assets to a working condition for their intended use.

### 3.1.2 Subsequent costs

The subsequent expenditure is only capitalized as part of assets when the useful life or economic benefit or both of that asset is increased provided that it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of day to day servicing of property, plant and equipments are recognized in the profit and loss account as incurred.

### 3.1.3 Depreciation

Depreciation is provided using reducing balance method (except Land & Land Development) to amortize the cost of the assets after commissioning, over the period of their expected useful lives, in accordance with the provision of BAS 16 "Property, Plant and Equipment". Depreciation is charged on additions made during the year from the month in which those assets are put into ready for use. Depreciation is charged at varying rates as shown in the Annexure-A.

The rate of depreciation for the current and comparative periods are as follows:

Rate
2.5%
10%
10%
10%
10%
30%
10%
20%
20%
10%
20%

Depreciation methods, useful lives and residual values are reviewed at each reporting date. No estimate in respect of items of property, plant and equipments was revised during the year.

### 3.1.4 Retirements and disposal

On disposal of fixed assets, the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the profit or loss, which is determined with reference to the net book value of the assets and net sale proceeds.

### 3.2 Intangible assets and research and development expenditures

Intangible assets are stated at cost less provisions for amortization and impairments, if any. License, patents, know-how and marketing rights acquired are amortized over their estimated useful lives, using the straight line basis, from the time they are available for use. The cost of acquiring and developing computer software for internal use and internet sites for external use are capitalized as intangible assets where the software or site supports a significant business system and the expenditure leads to the creation of a durable asset.

In compliance with the requirements of BAS 38 "Intangible Assets", research, development and



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experimental costs are usually absorbed as revenue charges as and when incurred. However, the research and development expenditures that is definite to yield benefit to the Company and is material in the Company's and/local context, are capitalized as per BAS-38.

### 3.3 Impairment of assets

### Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effects on these assets. However, no such conditions that might be suggestive of a heightened risk of impairment of assets existed at the reporting date.

#### Non financial assets

The carrying amounts of the entity's non financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. However, no such conditions that might be suggestive of a heightened risk of impairment of assets existed at the reporting date

### 3.4 Financial instruments

A financial instrument is any contract that gives rise to a financial asset to one entity and a financial liability or equity instrument to another entity as per BAS 32 "Financial Instruments: Presentation"

### 3.4.1 Financial assets

Financial assets of the Company include cash and cash equivalents, investments in share, accounts receivables and other receivables. The Company initially recognizes receivable on the date they are originated. All other financial assets are recognized initially in the date at which the Company becomes a party to the contractual provisions of the transaction. The Company derecognizes a financial asset when, and only when the contractual rights or probabilities of receiving the cash flows from the asset expire or it transfer the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risk and rewards of ownership of the financial assets are transferred.

### 3.4.1 Available for Sale of Financial assets

Investments in marketable securities are classified as fair value through other comprehensive income as BFRS 9. These are valued at market value and the change in fair value of investment is presented in other comprehensive income and in statement of financial position as per Bangladesh Financial Reporting Standard 7 Financial Instruments: Disclosures, Bangladesh Accounting Standard 32 Financial Instruments: Presentation, BFRS 9 Financial Instruments.

### 3.4.2 Financial liabilities

Financial liabilities are recognized initially on the transaction date at which the Company becomes a party to the contractual provisions of the liability. The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial liabilities include payables for expenses, liabilities for capital expenditure, bank loans and other current liabilities.

### 3.5 Inventories:

Inventories are stated at the lower of cost and net realizable value in compliance to the requirements of BAS 2 "Inventories"

### **Nature of Inventories**

Raw Materials
Packing Materials
WIP
Finished Goods
Others

### Cost formula

Weighted Average Cost
Weighted Average Cost
Actual cost + conversion cost at completing stage
Actual cost + conversion cost
Actual cost



CHARTERED ACCOUNTS

Net realizable value is based on estimated/expected selling price less any further costs anticipated to be incurred to make the sale. Any obsolete stock or abnormal loss is recognized as expenses.

### 3.6 Revenue Recognition:

(a) Sales of goods:

Revenue is recognized at the time of actual delivery (at the time of process of risk to buyer) from different depots and sales centers during the year to the customers net of value added tax, trade discount, rebates and allowances.

- (b) Dividend income is recognized when the right to received payment is established.
- (c) Bank Profit and other income have been accounted for on receipt basis.

### 3.7 Taxation:

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it recognized in equity in accordance with BAS 12: Income Taxes.

### **Current Tax:**

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The company qualifies as a "Publicly Traded Company". The provision of taxation was made at 25% as per Income Tax Rules.

### **Deferred Tax:**

Deferred tax is calculated using the caring amount and tax base of assets and liabilities. Deferred tax arises due to temporary difference of future deductable or taxable for the events or transaction recognized in statement of profit or loss and other comprehensive income. Deferred Tax asset/liability is provided using the balance sheet method on temporary differences arising between the tax bases of assets & liabilities and their carrying amounts in the financial statements.

### 3.3 Cash & Cash Equivalents:

Cash & Cash Equivalents include cash in hand & cash in transit, cash at banks which are held & available for use by the company without any restriction.

### 3.9 Earnings per Share (EPS):

Earnings per Share (EPS) are calculated in accordance with the Bangladesh Accounting Standard BAS-33 "Earnings Per Share".

Basic EPS: Basic EPS is calculated by dividing profit or loss attributable to the ordinary share holder of the company (the numerator) by weighted average number of ordinary share outstanding (the denominator) during the period. The basic EPS of previous period is restated to adjust the effect of bonus issue during the period.

**Diluted EPS:** Diluted EPS is only calculated where the company has commitment to issue ordinary share in future at reporting date. No such commitment is hold by company at reporting date.

### 3.10 Employee Benefits:

The company maintains both defined contribution plan and defined benefit plan for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the respective deeds.

The company has accounted for and disclosed employee benefits in compliance with the previsions of BAS 19: Employee Benefits.

The cost of employee benefits is charged off as revenue expenditure in the period to which the contributions relate. The company's employee benefits include the following:

### Defined Contribution Plan (Provident Fund):

The company operates a recognized contributory provident fund for its regular employees. The provident fund is administered by the Board of Trustees and is funded by fixed contributions equally from employees and the company. These contributions are invested separately outside the company's business.

### Defined Benefit Plan (Gratuity Fund):

The company had introduced a gratuity scheme for the regular employees and it was in operation from formation of that. A recognized Gratuity Fund was established in the year 2013. The company will contribute to the fund an amount required to make adequate provision within few years on installment basis. The gratuity is calculated on the last basic pay and it is payable at the rate of one and a half month's basic pay and other rates as per Labor Act 2006 for every completed year of service. The gratuity fund is administered by the Board of Trustees.

### Superannuation Fund:

The company has established a Superannuation Fund in the year 2013 to extend financial help to the employees and their family members as per rules in case of severe diseases, physical disability, death and retirement. During the period from 1<sup>st</sup> January 2015 to 30<sup>th</sup> June 2016 Company contributed an amount of Tk.20.00 (Twenty Lac) to the Fund and will continue its support in the coming days.

### Workers Profit Participation Fund and Welfare Fund:

The company provides a regular allocation of fund @ 5% of net profit before tax after charging the contribution as per provision of Bangladesh Labor Act-2006 (as amended up to 2013).

### 3.11 Provisions, Contingent Liabilities and Contingent Assets:

Provisions are recognized in the statement of financial position when the company has a present legal or constructive obligation that can be measured reliably as a result of past event and it is probable that an out flow of resources/economic benefits will be required to settle the obligation.

Contingent liabilities/assets are possible obligations/assets that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity.

### 3.12 Foreign Currency Transactions:

Transactions in foreign currencies are converted into Bangladesh Taka at the exchange rate prevailing on the date of transaction in accordance with provisions of BAS 21 "The effects of changes in foreign currency rates". Amount in FCAD ERQ Account and any other foreign currency balance have been translated into taka at the reporting date at the exchange rate prevailing on that date and gain/(loss) have been accounted for as other income/(loss) in statement of profit or loss and comprehensive income.

### 3.13 Borrowing Cost:

Borrowing costs are recognized as expenses in the period in which they are incurred unless capitalization of such is allowed as per BAS 23: "Borrowing Cost".

### 3.14 Segment Reporting:

As the company has a single business line of product i.e manufacturing and selling of medicine and one geographic segment within which it operates, no segment reporting is felt necessary.

### 3.15 Subsequent events:

All material events occurring after the balance sheet date have been considered and where necessary, adjusted for or disclosed as per requirement of BAS 10: "Events after the Reporting Period".



### 3.16 Compliance with Financial Reporting Standards as applicable in Bangladesh:

The Company as per Para-12 of Securities & Exchange Rule-1987, with the following Bangladesh Accounting Standards (BASs) and Bangladesh Financial Reporting Standards(BFRSs) as adopted by The Institute of Chartered Accountants of Bangladesh (ICAB) in preparing the financial statements.

Sl. No.	BAS No.	BAS Title	Compliance Status
1	1	Presentation of Financial Statements	Complied
2	2	Inventories	Complied
3	7	Statement of Cash Flows	Complied
4	8	Accounting Policies, Changes in Accounting Estimates and Errors	Complied
5	10	Events after the Reporting Period	Complied
6	11	Construction Contracts	Not Applicable
7	12	Income Taxes	Complied
8	16	Property, Plant & Equipment	Complied
9	17	Leases	Not Applicable
10	18	Revenues	Complied
11	19	Employee Benefits	Complied
12	20	Accounting for Government Grants and Disclosure of Government Assistance	Not Applicable
13	21	The Effects of Changes in Foreign Exchange Rates	Complied
14	23	Borrowing Cost	Complied
15	24	Related Party Disclosures	Complied
16	26	Accounting and Reporting by Retirement Benefit Plans	Not Applicable
17	27	Consolidated and Separate Financial Statements	Not Applicable
18	28	Investments in Associates	Not Applicable
19	29	Financial Reporting in Hyperinflationary Economics	Not Applicable
20	31	Interest in Joint Ventures	Not Applicable
21	32	Financial Instruments: Presentation	Complied
22	33	Earnings per Share	Complied
23	34	Interim Financial Reporting	Complied
24	36	Impairment of Assets	Complied
25	37	Provisions, Contingent Liabilities and Contingent Assets	Complied
26	38	Intangible Assets	Complied
27	39	Financial Instruments: Recognition and Measurement	Complied
28	40	Investment Property	Not Applicable
29	41	Agriculture	Not Applicable

### 3.16.1 Compliance with Financial Reporting Standards as applicable in Bangladesh (Contd...)

Sl. No.	BFRS No.	BFRS Title	Compliance Status
1	1	First-time adoption of International Financial Reporting Standards	Not Applicable
2	2	Share-based Payment	Not Applicable
3	3	Business Combinations	Not Applicable
4	4	Insurance Contracts	Not Applicable
5	5	Non-current Assets Held for Sale and Discontinued Operations	Not Applicable
6	6	Exploration for and Evaluation of Mineral Resources	Not Applicable
7	7	Financial Instruments: Disclosures	Complied
8 .	8	Operating Segments	Complied
9	10	Consolidated Financial Statements	Not Applicable
10	11	Joint Arrangements	Not Applicable
11	12	Disclosure of Interests in other Entities	Complied
12	13	Fair Value Measurement	Complied

### MALEK SIDDIQUI WALI

**Amount in Taka** 

As at

31.12.2015

834,827,102

405,595,127

(5,928,466)

1,234,493,763

318,919,720

50,212,679

(5,124,641)

364,007,758

870,486,005

As at

30.06.2016

1,234,493,763

121,948,368

(4,038,752)

1,352,403,379

364,007,758

40,281,746

(3,609,695)

400,679,809

951,723,570

CHARTERED ACCOUNTS

As at

31.12.2014

668,062,064

167,600,458

834,827,102

284,415,581

35,164,359

(660, 220)

318,919,720

515,907,382

(835,420)

### 04. PROPERTY, PLANT AND EQUIPMENT:

Cost/Revaluation

Balance as at 1st January Addition during the year /period

Disposal/Adjustment during the year/period

Balance as at 30th June & 31st December

**Accumulated Depreciation** 

Balance as at 1st January

Charged during the year/period

Disposal/Adjustment during the year/period

Balance as at 30th June & 31st December

Written Down Value (WDV)

Group wise details of fixed assets have been shown in Annexure - A.

### 05. INVESTMENT IN MARKETABLE SECURITIES (FAIR VALUE):

	Name of Company Mutual Fund/Bond	Bond/Held	Face Value Per Share/Bond	Cost Holding	Average Cost	Per Share/Bond	Total Market value of shares as on 30.06.16	Unrealized Gain/(Loss)
1	Islami Bank Bangladesh Ltd. (IBBL)- in shares	11,013,991	10	32,866,758	2.98	29.20	321,608,537	288,741,779
2	Islami Bank Bangladesh Ltd. (IBBL)-in Mudaraba Perpetual Bond (MPB)	4,590	1,000	4,590,000	1,000	963.50	4,422,465	(167,535)
	Total Tk.			37,456,758			326,031,002	288,574,244

The above Investment in Marketable Securities that are designated as Available For Sale (AFS) by the management. These are measured at fair value and presented as non-current asset and unrealized gain/(loss) from the above investment are recognized as other comprehensive income.

a)	Net Gain/	(Loss) c	n	Marketable	Securities	(AFS):

Unrealized Gain/(Loss) Position (Closing) Defered tax on gain on marketable securities (AFS)

b) Change in fair value of Marketable Securities AFS)

Unrealized Gain/(Loss) Position (Closing) Unrealized Gain/(Loss) Position (Opening)

05.1 INVESTMENT

IBN SINA Consumer Products Ltd. (35% of total share holding)

06. INVENTORIES:

Raw materials

Packing materials

Work-in-process

Finished goods Physicians' samples

Pad & literature

Spares & stores Indirect materials

Printing & stationery

Laboratory chemicals

288,574,244

273,237,277 (28,857,424)259,716,820

(27,323,728)245,913,549

229,130,823 (22,913,082)206,217,741

288,574,244 273,237,277 15,336,967 273,237,277 229,130,823 44,106,454

229,130,823 310,156,938 (81,026,115)

1,750,000

183,711,938

63,422,056 62,280,656 45,417,891 44,882,298 28,472,242 28,015,921 44,602,220 45,165,430

765,726 620,103 214,575 149,163 50,344 95,965 48,788 61,153 111,326 65,694 31,195 18,830

180,779,638

48,139,256 40,546,705 20,559,600 40,039,010 474,480

83,751 141,586 36,423 20,062 6,465

150,047,338



### MALEK SIDDIQUI WALI

CHARTERED ACCOUNTS

Amount in Taka As at As at 30.06.2016 31.12.2015

As at 31.12.2014

### 07. ACCOUNTS RECEIVABLES:

8,101,219

7,735,798

4,783,652

No amount was due from the directors (including the Managing Director), managers and other officers of the company or any of them either severally or jointly with any other person.

### 08. ADVANCES, DEPOSITS & PREPAYMENTS:

This is recoverable in cash or for value to be received and consists of :

a. Advances against-			
Salary	1,640,511	1,821,827	1,610,401
Expenses/works/others	3,787,220	18,426,532	19,310,512
Depot rent	3,816,457	1,955,457	2,110,000
Motor cycles-to employees	5,787,319	7,755,494	6,508,928
Income tax	63,186,981	37,127,676	55,698,743
Others	53,835	324,520	173,169
	78,272,323	67,411,506	85,411,753
b. Deposits -			
Security money	4,964,521	6,501,321	4,517,746
c. Pre payments -			
Value Added Tax	6,120,056	8,249,583	9,490,769
Insurance premium	974,592	382,941	394,971
	7,094,648	8,632,524	9,885,740

- a. (i) Advances against salary TK.1,640,511 includes advances Tk.625,020 to the officers.
  - (ii) No amount was due from the directors (including the Managing Director), managers and other officers of the company or any of them either severally or jointly with any other person except as stated above.

### 09. CASH & CASH EQUIVALENTS:

This	consists of:
_	

a. Cash in hand b. Cash at banks Note: 9.1

c. Imprest cash

922,880 162,446,424 5,936,600

169,305,904

7,094,648 90,331,492

> 1,245,793 154,828,051 7,525,000 163,598,844

82,545,351

298,713 151,383,655 6,356,000 158,038,368

31,466

12,791

99,815,239

### 9.1 CASH AT BANKS:

a. With Islami Bank Bangladesh Ltd.

In SND Accounts

In MSA Accounts

In FCAD ERQ Accounts

b. With Al-Arafah Islami Bank Ltd. in SND Accounts

c. With Prime Bank Ltd. in Current Account (Islamic banking branch)

d. With Shahialal Islami Bank Ltd. in Current Account

e) With First Security Islami Bank Ltd. in SND Accounts

f) With Sonali Bank Ltd. in STD Account

132,875,821 127,166,856 138,381,008 7,629,272 7,574,591 4,753,174 2,971,353 4,011,854 2,971,353 5,394,050 111,064 4,653,007 31,235 31,466 11,066 11,641 6,649,732 6,367,897 9,331,697 4,034,410 2,881,857 769,469 162,446,424 154,828,051 151,383,655

### MALEK SIDDIQUI WALI CHARTERED ACCOUNTS

As at	As at	As at
30.06.2016	31.12.2015	31.12.2014

250,000,000

250,000,000

500,000,000

105,034,200

119,497,800

224,532,000

Percentage

43.83%

11.41%

44.77%

100.00%

250,000,000

250,000,000

500,000,000

101,186,040

112,653,960

213,840,000

250,000,000

250,000,000 500,000,000

98,406,920

126,125,080

224,532,000

9,840,692

2,560,931

10,051,577

22,453,200

4,392,110

### 10. SHARE CAPITAL:

Authorised:

25,000,000 'A' Class Ordinary Shares of Tk. 10 each 25,000,000 'B' Class Ordinary Shares of Tk. 10 each

Issued, Subscribed & Paid-Up:

9,840,692 A' Class Ordinary Shares of Tk. 10 each fully paid up in cash

12,612,508 'B' Class Ordinary Shares of Tk. 10 each fully paid up in cash

The Shareholdings consist of:

**Holders** Sponsor Institution (I.C.B) General Public

**Total Holdings** No. of Holder: 344 10,359 10,704

The distribution schedule showing the number of share holders and their share holdings as on 30.06.2016 are as follows:

Range of Holdings			No. of Holder	<b>Total Holdings</b>	Percentage
Less than 500 shares			8,420	1,750,692	7.80%
500 to 5,000 shares			1,940	3,128,070	13.93%
5,001 to 10,000 shares			175	1,296,902	5.78%
10,001 to 20,000 shares			92	1,271,606	5.66%
20,001 to 30,000 shares			27	667,242	2.97%
30,001 to 40,000 shares			14	473,724	2.11%
40,001 to 50,000 shares		1.51	7	313,572	1.40%
Above 50,000 shares			29	13,551,392	60.35%
			10,704	22,453,200	100.00%

The shares of the Company are listed with the Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The shares were quoted at Tk.232.50 in the Dhaka Stock Exchange Limited on 30.06.2016 and at Tk.230.00 in the Chittagong Stock Exchange Limited on 30.06.2016 respectively.

### 11. TAX HOLIDAY RESERVE:

This represents provision made out of profit of Tax Holiday period in accordance with section 45 (2B) and section 46A (2) of Income Tax Ordinance 1984.

12. RETAINED EARNINGS:

Balance as at 1st January Dividend paid Surplus during the year/period

358,108,009 254,894,853 195,656,433 (68,040,000) (56, 133, 000) (74,844,000) 78,815,689 178,057,156 127,278,420 380,790,698 254,894,853 358,108,009

4,392,110

4,392,110



### MALEK SIDDIQUI WALI CHARTERED ACCOUNTS

Amount in Taka As at As at 30.06.2016

31.12.2015

As at 31.12.2014

211,928,704

206,399,115

43,830,831

i) From Al-Arafah Islami Bank Ltd.-Secured

13. LONG TERM FINANCE:

(Under Hire Purchase Shirkatul Melk)

Current maturity transferred to current liability

i) From Al-Arafah Islami Bank Ltd.-Secured (Under Hire Purchase Shirkatul Melk)

Note -17

(25, 264, 618)

(33,686,157)

(10,713,865)

LONG TERM FINANCE - net off current maturity

186,664,086

172,712,958

33,116,966

Tk.186,664,086 (excluding current maturity) represent the balance amounts which would be due for repayment after 12 ( twelve) months from the date of statement of financial position. The amounts are the balances of the finance obtained from Al-Arafah Islami Bank Ltd. for import of capital machinery and transport on Hire Purchase Shirkatul Melk on the following terms & conditions:

#### Terms:

Repayable in equal 84 for import of capital machinery and 60 monthly installment with 13% for capital machinery and 15% for transport rate of profit on the balance due under diminishing balance method.

#### Securities:

### a) Collateral:

- i) Registered mortgage of landed property measuring 804 decimal of land with factory building located at Shafipur, Gazipur.
- (ii) Registered irrevocable general Power of Attorney authorizing the Bank to sell the property without intervention of the court shall also be executed by the owner of mortgaged land/ property.

#### b) Others:

Hypothecation of company's machinery.

#### 14. RETIREMENT BENEFIT OBLIGATIONS:

Deferred liability represents employees gratuity recognized as liability the movement of which is as below:

Balance as at 1st January Provision during the year/period Paid during the year/period

31,705,572 17,767,664 (27,700,354) 21,772,882

50,927,728 32,478,198 (51,700,354) 31,705,572

51,640,647 23,871,633 (24,584,552) 50,927,728

15. DEFERRED TAX ASSET/ LIABILITY:

Deferred Tax Asset /Liability represents deferred tax recognized as asset/liability the movement of which is as below:

(a) Deferred tax liability on net temprorary differnces:

Balance as at 1st January Deferred tax expense/(income) 16,430,230 23,047,968 39,478,198

7,928,475 8,501,755 16,430,230

5,243,267 2,685,208 7,928,475

(b) Deferred tax liability on Change in AFS Financial Assets

Balance as at 1st January Addition/(Less) during the year /period 27,323,727 1,533,696 22,913,082 4,410,645

31,015,694 (8,102,612)

28,857,423

27,323,727

22,913,082

Deferred tax liability closing balance (a+b)

68,335,622

43,753,957

30,841,557



### MALEK SIDDIQUI WALI CHARTERED ACCOUNTS

Amount in Taka As at As at As at 30.06.2016 31.12.2015 31.12.2014 111,041,160 208,012,886 135,514,374 78,126 78,126

208,091,012

135,592,500

111,041,160

### 16. SHORT TERM FINANCE:

- From Al-Arafah Islami Bank Ltd. Secured (Under Composite facilities LC(MPI/TR)
- B. Loan from others

A. (i) Tk. 111,041,160 represents amounts utilized for procurement of raw and packing materials on the following terms and conditions:

Period of Investment: 01 (one) year on revolving basis.

Rate of profit:16% per annum & Commission 0.25% per quarter.

### Securities:

### a) Cash Margin:

(I) LC @ 10% cash margin & MPI @10% margin on landed cost.

### b) Primary:

- (I) L/C related documents.
- (ii) MPI Pledge of imported goods / goods intrade.
- (iii) TR Trust Receipt & hypothecation of imported goods.

### c) Collateral:

i) Registered mortgage of land property measuring 804 decimal of land with factory building located at Shafipur, Gazipur.

### d) Others:

i) Hypothecation of company's machinery.

### 17. LONG TERM FINANCE-CURRENT MATURITY:

This consist of:

From Al-Arafah Islami Bank Ltd.-Secured (Under Hire Purchase Shirkatul Melk) Balance

25,264,618

33,686,157

10,713,865

25,264,618

33,686,157

10,713,865

The amounts represent current maturity of long term finance obtained from Al-Arafah Islami Bank Ltd. which are repayable within next 12 (Twelve) months from the date of Balance Sheet.

### 18. ACCOUNTS AND OTHER PAYABLE:

Payable for suppliers Accured expenses Deposits

Others Finance

Note-18.1

Note-18.2

179,930,531 115,550,805 19,255,848 83,322,257

398,059,441

86,562,468 13,104,848 45,597,049 267,279,760

122,015,395

68,590,571 12,929,848 40,964,744 211,335,796

88,850,633

#### 18.1 DEPOSITS:

This consists of:

Share money deposit

Security money received from employees

14,848 19,241,000 19,255,848

14,848 13,090,000

14.848 12,915,000

13,104,848

12,929,848



### MALEK SIDDIQUI WALI

CHARTERED ACCOUNTS

**Amount in Taka** 

As at 30.06.2016

As at 31.12.2015

As at 31.12.2014

This consists of : Unclaimed dividend

18.2 OTHER FINANCE:

Advance against sales

Workers' profit participation fund & welfare fund

Others

57,350,319 7,281,774 17,904,826

785,338

26,221,348 7,276,775 11,575,588 523,338 21,916,548 9,834,105 8,496,750 717,341

83,322,257

45,597,049

40,964,744

19. INCOME TAX LIABILITY:

This is arrived at as follows:

Opening balance

Current tax expense

Adjusted during the year/period

25,664,587 24,721,101 43,306,444 44,952,853 51,281,168 39,971,374 91,252,542

50,385,688

88,259,297 (62,594,710)

(47,946,098)

50,385,688

25,664,587

43,306,444



### 20. REVENUE:

### Amount in Taka

This is made up as follows:	1st Jan-2015 to	1st Jan-2016 to	For the period 1st Jan-2015 to 30th Jun-2015	
Local revenue Export revenue	4,909,463,504 55,804,410 4,965,267,914	16,303,929		2,650,457,234 28,452,133 <b>2,678,909,367</b>

The above sales represent the following:

Product Group Unit		From 1st Jan'16	to 30th Jun'16	From 1st Jan'15 to 30th Jun'15		
		Quantity	Amount	Quantity	Amount	
Tablet	Pcs	599,401,980	758,319,941	557,974,425	616,627,921	
Capsule	Pcs	77,129,340	259,523,884	77,016,120	258,328,683	
Dry Syrup / ORS	Bottle	9,770,070	227,846,850	8,621,725	188,120,114	
Liquid Bottles	Bottle	8,308,920	211,671,362	7,743,840	167,140,856	
Drops	Pcs	4,151,910	254,640,375	3,647,520	158,319,953	
Ointment	Pcs	3,152,820	89,092,300	3,198,210	84,776,613	
Injection	Pcs	2,520,420	1,462,170	2,441,880	1,153,773	
Total Value			1,802,556,882	2	1,474,467,913	

### 21. COST OF GOODS SOLD:

This is arrived at as follows:

F	Raw materials consumed	Note-21.1	1,572,709,223	541,856,060	1,030,853,163	457,549,224	901,185,937
, , , F	Packing materials consumed	Note-21.2	923,553,648	342,092,700	581,460,948	315,335,358	468,756,909
			2,496,262,871	883,948,760	1,612,314,111	772,884,582	1,369,942,846
	Opening work-in-process Closing work-in-process		20,559,600 ( <u>28,472,242</u> )	28,015,921 ( <u>28,472,242</u> )	20,559,600 ( <u>28,015,921</u> )	15,456,600 ( <u>15,456,600</u> )	19,608,100 ( <u>20,559,600</u> )
	Fotal Consumption Manufacturing expenses	Note-22	2,488,350,229 <u>516,507,406</u>	883,492,439 206,063,087	<b>1,604,857,790</b> 310,444,319	<b>772,884,582</b> 129,092,919	<b>1,368,991,346</b> 253,715,369
	Cost of Production		3,004,857,634	1,089,555,526	1,915,302,109	901,977,501	1,622,706,715
	Opening finished goods Closing finished goods	2	40,039,010 ( <u>45,165,430</u> )	44,602,220 ( <u>45,165,430</u> )	40,039,010 ( <u>44,602,220</u> )	32,915,810 ( <u>32,915,810</u> )	39,077,410 ( <u>40,039,010</u> )
			2,999,731,214	1,088,992,316	1,910,738,899	901,977,501	1,621,745,115
(	Cost of physicians' samples		(22,265,862)	(8,310,968)	( <u>13,954,894</u> )	(6,542,131)	(11,947,474)
			2,977,465,353	1,080,681,348	1,896,784,005	895,435,370	1,609,797,641
21.1 F	RAW MATERIALS CONSUMED						
(	This is arrived at as follows : ⊃pening stock ⊃urchases		48,139,256 1,587,992,023	62,280,656 542,997,460	48,139,256 1,044,994,563	48,139,256 455,337,444	38,997,856 910,327,337
(	Closing stock		(63,422,056)	(63,422,056)	(62,280,656)	(45,927,476)	(48,139,256)

541,856,060

1,030,853,163



457,549,224

901,185,937

1,572,709,223

### 21.1.1 SUMMARISED QUANTITY AND TOTAL VALUE OF RAW MATERIALS CONSUMED:

Particulars Unit		From 1st Jan'1	6 to 30th Jun'16	From 1st Jan'15 to 30th Jun'15		
		Quantity	Amount	Quantity	Amount	
Active materials	Kg.	91,364	444,413,665	79,583	367,979,460	
Excepients	Kg.	272,685	72,846,480	2,464,728	59,289,068	
Colour	Kg.	118	135,154	112	128,661	
Empty gellatin capsul	Pcs.	122,088,000	10,946,920	101,341,422	9,120,728	
Flavour	Kg.	1,300	1,553,333	1,251	1,494,371	
Sugar	Kg.	47,131	2,545,074	100,858	5,446,310	
Sorbitol	Kg.	36,945	5,792,976	47,248	7,408,424	
Dextrose	Kg.	7,171	423,089	51,725	2,943,137	
Lactose	Kg.	16,930	3,199,370	19,783	3,739,065	
Total Value			541,856,060		457,549,224	

### 21.2 PACKING MATERIALS CONSUMED:

				A	Amount in Taka
	For the period	For the period	For the period	For the period	For the period
				1st Jan-2015 to	
	30th Jun-2016	30th Jun-2016	31st Dec-2015	30th Jun-2015	31st Dec-2014
This is arrived at as fo	ollows :-				
Opening stock	40,546,705	44,882,298	40,546,705	40,546,705	38,211,112
Purchases	928,424,834	342,628,293	585,796,541	313,788,365	471,092,502
Closing stock	(45,417,891)	(45,417,891)	(44,882,298)	(38,999,712)	(40,546,705)
	923,553,648	342,092,700	581,460,948	315,335,358	468,756,909

### 21.2.1 SUMMARISED QUANTITY AND TOTAL VALUE OF PACKING MATERIALS CONSUMED:

Particulars	Unit	From 1st Jan'1	6 to 30th Jun'16	n'16 From 1st Jan'15 to 30th Jui		
		Quantity	Amount	Quantity	Amount	
Alluminium foil	Kg.	95,289	71,366,525	78,959	59,219,325	
Alluminium tube	Pcs.	6,134,222	41,171,974	7,628,378	50,728,716	
Bottle	Pcs.	16,745,088	80,150,398	14,960,850	71,703,899	
Container	Pcs.	1,071,410	7,449,870	868,308	6,078,153	
Carton	Pcs.	16,032,789	30,811,217	13,080,630	25,219,456	
Label	Pcs.	18,201,846	8,177,235	14,818,043	6,697,755	
PVC-film	Kg.	266,099	56,057,209	248,647	52,417,967	
PP cap	Pcs.	16,745,262	22,570,511	8,826,323	11,915,536	
Plastic vial	Pcs.	3,577,713	11,985,339	3,709,021	12,425,220	
Ampule	Pcs.	2,330,646	12,352,422	2,337,208	12,387,200	
Total Value			342,092,700		308,793,227	



### 22. MANUFACTURING EXPENSES:

### Amount in Taka

	or the period	For the period	For the period	For the period	For the period
	st Jan-2015 to	1st Jan-2016 to	1st Jan-2015 to	1st Jan-2015 to	
Particulars	30th Jun-2016	30th Jun-2016	31st Dec-2015	30th Jun-2015	31st Dec-2014
Salary, wages & allowances	283,577,137	105,266,876	178,310,261	77,306,128	145,259,594
Travelling & conveyance	2,964,406	845,786	2,118,620	1,320,186	875,689
Printing & stationery	2,286,767	919,877	1,366,890	688,777	870,760
Repairs & maintenance-building	7,298,992	2,900,619	4,398,373	1,429,156	4,764,422
Repairs & maintenance- machinery & equipme	28,794,535	9,958,182	18,836,353	8,395,571	18,653,252
Repairs & maintenance-vehicle & others	7,185,856	2,925,148	4,260,708	1,981,539	4,045,892
House Rent	3,828,459	1,297,860	2,530,599	1,236,060	1,169,605
Medical expenses	1,235,934	809,294	426,640	252,382	25,143
Power & fuel	61,972,495	30,260,011	31,712,484	8,840,428	27,076,421
Training expenses	113,650	83,150	30,500	11,500	39,250
Insurance premium	5,033,707	2,582,843	2,450,864	1,062,819	2,403,506
Entertainment	1,498,263	591,020	907,243	376,242	687,219
Staff welfare	20,423,723	8,041,594	12,382,129	4,205,813	11,464,908
Telephone, fax, etc.	905,102	318,125	586,977	267,400	466,899
Fees & charges	3,436,931	752,525	2,684,406	1,220,856	2,237,533
Donation & subscription	10,000	-	10,000	10,000	10,500
Advertisement	30,000	30,000	- /	-	-
News paper & periodicals	55,850	18,456	37,394	19,080	381,361
Staff uniform	2,123,864	752,800	1,371,064	326,848	1,374,342
Laboratory chemicals & stores	2,000,683	1,221,355	779,328	149,586	826,497
Indirect materials	4,431,874	1,544,721	2,887,153	1,500,562	2,563,896
Depreciation	74,529,965	34,104,345	40,425,620	18,417,336	26,723,531
Damaged goods	2,647,715	802,500	1,845,214	-	1,703,210
Sundry expenses	121,499	36,000	85,499	74,650	91,939
	516,507,406	206,063,087	310,444,319	129,092,919	253,715,369

<sup>(</sup>a) The number of employees employed in the factory throughout the year who received aggregate remuneration not less than Tk.36,000 was 38.



<sup>(</sup>b) The number of employees employed in the factory for part of the year who received aggregate remuneration not less than Tk.3,000 per month was 38.

<sup>(</sup>c) Salary, wages & allowances include P.F. contribution of Tk.2,485,785 and Gratuity of Tk.3,107,231.

### 23. ADMINISTRATIVE EXPENSES:

### Amount in Taka

Salary, wages & allowances         62,355,587         23,852,656         38,502,931         19,508,715         34,377,648           Directors' remuneration         5,990,500         2,106,000         3,884,500         1,776,000         3,552,000           Travelling & conveyance         1,964,577         709,951         1,254,626         1,131,243         551,884           Repairs & maintenance-building & equipment         3,943,576         1,209,718         2,533,858         981,243         1,449,886           Repairs & maintenance-vehicle & others         3,907,933         1,177,442         2,780,491         1,330,420         1,870,069           Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         2,354,400         3,816,100         1,461,702         2,923,404           Medical expenses         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,880	Particulars	1st Jan-2015 to	For the period 1st Jan-2016 to 30th Jun-2016	For the period 1st Jan-2015 to 31st Dec-2015	1st Jan-2015 to	For the period 1st Jan-2014 to 31st Dec-2014
Directors' remuneration         5,990,500         2,106,000         3,884,500         1,776,000         3,552,000           Directors' meeting fee         1,308,850         799,600         208,250         708,550           Travelling & conveyance         1,964,577         70,951         1,254,626         1,131,243         551,884           Repairs & maintenance-building & equipment         3,743,576         1,209,718         2,533,858         981,243         1,449,886           Repairs & maintenance-vehicle & others         3,907,933         1,127,442         2,780,491         1,330,420         1,870,069           Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,62,546         637,980         1,205,123	Salary, wages & allowances	62,355,587	23,852,656	38,502,931	19,508,715	34,377,648
Travelling & conveyance         1,964,577         709,951         1,254,626         1,131,243         551,884           Repairs & maintenance-building & equipment         3,743,576         1,209,718         2,533,858         981,243         1,449,886           Repairs & maintenance-vehicle & others         3,907,933         1,127,442         2,780,491         1,330,420         1,870,069           Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           <	Directors' remuneration	5,990,500	2,106,000	3,884,500	1,776,000	3,552,000
Repairs & maintenance-building & equipment         3,743,576         1,209,718         2,533,858         981,243         1,449,886           Repairs & maintenance-vehicle & others         3,907,933         1,127,442         2,780,491         1,330,420         1,870,069           Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         2,354,400         3,816,100         1,461,702         2,923,404           Medical expenses         1,176,059         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247	Directors' meeting fee	1,308,850	518,250	790,600	208,250	708,550
Repairs & maintenance-vehicle & others         3,907,933         1,127,442         2,780,491         1,330,420         1,870,069           Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         404,806         771,253         300,694         2,923,404           Medical expenses         1,176,059         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription <td>Travelling &amp; conveyance</td> <td>1,964,577</td> <td>709,951</td> <td>1,254,626</td> <td>1,131,243</td> <td>551,884</td>	Travelling & conveyance	1,964,577	709,951	1,254,626	1,131,243	551,884
Audit fees         297,750         98,000         199,750         87,500         182,500           Head office rent         6,170,500         2,354,400         3,816,100         1,461,702         2,923,404           Medical expenses         1,176,059         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,333,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548	Repairs & maintenance-building & equipment	3,743,576	1,209,718	2,533,858	981,243	1,449,886
Head office rent         6,170,500 Medical expenses         2,354,400 Medical expenses         3,816,100 T71,253 Medical expenses         1,461,702 Medical expenses         2,923,404 Medical expenses           Postage & stamp         249,384 Medical expenses         36,848 Medical expenses         212,536 Medical expenses         32,936 Medical expenses         140,014 Medical expenses           Training expenses         212,100 Medical expenses         71,600 Medical expenses         140,500 Medical expenses         27,250 Medical expenses         57,000 Medical expenses           Insurance premium         469,713 Medical expenses         181,579 Medical expenses         288,134 Medical expenses         141,302 Medical expenses         258,641 Medical expenses           Entertainment         2,457,029 Medical expenses         994,483 Medical expenses         1,462,546 Medical expenses         637,980 Medical expenses         1,205,123 Medical expenses           Staff welfare         1,945,484 Medical expenses         671,371 Medical expenses         1,274,113 Medical expenses         569,865 Medical expenses         994,475 Medical expenses           Telephone, fax, etc.         1,393,949 Medical expenses         504,945 Medical expenses         889,004 Medical expenses         415,097 Medical expenses         981,613 Medical expenses         596,956 Medical expenses         866,730 Medical expenses         981,613 Medical expenses         596,956 Medical expenses         866,730 M	Repairs & maintenance-vehicle & others	3,907,933	1,127,442	2,780,491	1,330,420	1,870,069
Medical expenses         1,176,059         404,806         771,253         300,694         603,336           Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592	Audit fees	297,750	98,000	199,750	87,500	182,500
Postage & stamp         249,384         36,848         212,536         32,936         140,014           Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         162,415           Printing & stationery         1,542,296 </td <td>Head office rent</td> <td>6,170,500</td> <td>2,354,400</td> <td>3,816,100</td> <td>1,461,702</td> <td>2,923,404</td>	Head office rent	6,170,500	2,354,400	3,816,100	1,461,702	2,923,404
Training expenses         212,100         71,600         140,500         27,250         57,000           Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         162,415           Printing & stationery         1,154,296         461,952         692,344         1,303,807         464,440         1,185,779           Annual gene	Medical expenses	1,176,059	404,806	771,253	300,694	603,336
Insurance premium         469,713         181,579         288,134         141,302         258,641           Entertainment         2,457,029         994,483         1,462,546         637,980         1,205,123           Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         162,415           Printing & stationery         1,154,296         461,952         692,344         418,105         464,440         1,185,779           Annual general meeting expenses         4,203,508         1,393,015         2,810,493         1,685,565         2,082,653 <tr< td=""><td>Postage &amp; stamp</td><td>249,384</td><td>36,848</td><td>212,536</td><td>32,936</td><td>140,014</td></tr<>	Postage & stamp	249,384	36,848	212,536	32,936	140,014
Entertainment 2,457,029 69,469 Staff uniform 69,469 Staff uniform 69,469 Staff welfare 1,945,484 671,371 7elephone, fax, etc. 1,393,949 504,945 889,004 75,994,475 993,247 981,613 596,956 866,730 700,400 10,000 147,000 Advertisement 2,749,548 657,737 8 45,563 274,029 8 47,649 Printing & stationery 1,154,296 Printing & stationery 1,154,296 Annual general meeting expenses 4,203,508 Expenses relating to dividend 417,583 Expenses relating to dividend 59,469 Staff uniform 69,469 22,957 46,512 25,343 17,153 25,986 17,153 25,343 17,153 25,994,475 11,274,113 569,865 994,475 11,274,113 569,865 994,475 11,102,126 981,613 700,400 10,000 147,0	Training expenses	212,100	71,600	140,500	27,250	57,000
Staff uniform         69,469         22,957         46,512         25,343         17,153           Staff welfare         1,945,484         671,371         1,274,113         569,865         994,475           Telephone, fax, etc.         1,393,949         504,945         889,004         415,097         913,247           Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         162,415           Printing & stationery         1,154,296         461,952         692,344         418,105         716,277           Water, electricity & gas         1,995,953         692,146         1,303,807         464,440         1,185,779           Annual general meeting expenses         4,203,508         1,393,015         2,810,493         546,000         143,530           Depreciation         6,015,319         2,374,262         36,375         3,641,057         438,207         31,554,840         <	Insurance premium	469,713	181,579	288,134	141,302	258,641
Staff welfare       1,945,484       671,371       1,274,113       569,865       994,475         Telephone, fax, etc.       1,393,949       504,945       889,004       415,097       913,247         Fees & charges       2,083,739       1,102,126       981,613       596,956       866,730         Donation & subscription       822,400       122,000       700,400       10,000       147,000         Advertisement       2,749,548       657,737       2,091,811       802,296       1,219,122         News paper & periodicals       319,592       45,563       274,029       47,649       162,415         Printing & stationery       1,154,296       461,952       692,344       418,105       716,277         Water, electricity & gas       1,995,953       692,146       1,303,807       464,440       1,185,779         Annual general meeting expenses       4,203,508       1,393,015       2,810,493       1,685,565       2,082,653         Expenses relating to dividend       417,583       254,500       163,083       546,000       1,554,840       3,209,084         Sundry expenses       824,582       386,375       438,207       438,207       91,519       244,398	Entertainment	2,457,029	994,483	1,462,546	637,980	1,205,123
Telephone, fax, etc.  1,393,949 2,083,739 Donation & subscription  Advertisement News paper & periodicals Printing & stationery Water, electricity & gas Annual general meeting expenses Expenses relating to dividend  Depreciation Subscription  1,393,949 2,083,739 1,102,126 1,1000	Staff uniform	69,469	22,957	46,512		17,153
Fees & charges         2,083,739         1,102,126         981,613         596,956         866,730           Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         47,649           Printing & stationery         1,154,296         461,952         692,344         418,105         716,277           Water, electricity & gas         1,995,953         692,146         1,303,807         464,440         1,185,779           Annual general meeting expenses         4,203,508         1,393,015         2,810,493         1,685,565         2,082,653           Expenses relating to dividend         417,583         254,500         163,083         546,000         1,554,840         3,209,084           Sundry expenses         824,582         386,375         438,207         438,207         91,519         244,398	Staff welfare	1,945,484	671,371	1,274,113	569,865	994,475
Donation & subscription         822,400         122,000         700,400         10,000         147,000           Advertisement         2,749,548         657,737         2,091,811         802,296         1,219,122           News paper & periodicals         319,592         45,563         274,029         47,649         47,649           Printing & stationery         1,154,296         461,952         692,344         418,105         716,277           Water, electricity & gas         1,995,953         692,146         1,303,807         464,440         1,185,779           Annual general meeting expenses         4,203,508         1,393,015         2,810,493         1,685,565         2,082,653           Expenses relating to dividend         417,583         254,500         163,083         546,000         1,354,840           Sundry expenses         824,582         386,375         438,207         438,207         91,519	Telephone, fax, etc.	1,393,949	504,945	889,004	415,097	913,247
Advertisement       2,749,548       657,737       2,091,811       802,296       1,219,122         News paper & periodicals       319,592       45,563       274,029       47,649       47,649       162,415         Printing & stationery       1,995,953       461,952       692,344       1,303,807       464,440       1,185,779         Annual general meeting expenses       4,203,508       1,393,015       2,810,493       1,685,565       2,082,653         Expenses relating to dividend       417,583       254,500       163,083       546,000       1,554,840       3,209,084         Sundry expenses       824,582       386,375       438,207       438,207       91,519       244,398	Fees & charges	2,083,739	1,102,126	981,613	596,956	866,730
News paper & periodicals     319,592 1,154,296 271,029 41,154,296     45,563 461,952 692,344 418,105 716,277     461,952 692,344 418,105 716,277     418,105 716,277       Water, electricity & gas     1,995,953 692,146 1,303,807 41,303,807 464,440 1,185,779     1,303,015 2,810,493 163,083 163,083 163,083 163,083 1641,057 162,278     254,500 2,374,262 386,375 163,083 1641,057 438,207 1,554,840	Donation & subscription	822,400	122,000	700,400	10,000	147,000
Printing & stationery     1,154,296     461,952     692,344     418,105     716,277       Water, electricity & gas     1,995,953     692,146     1,303,807     464,440     1,185,779       Annual general meeting expenses     4,203,508     1,393,015     2,810,493     1,685,565     2,082,653       Expenses relating to dividend     6,015,319     2,374,262     3,641,057     1,554,840     3,209,084       Sundry expenses     824,582     386,375     438,207     91,519     244,398	Advertisement	2,749,548	657,737	2,091,811	802,296	1,219,122
Water, electricity & gas       1,995,953       692,146       1,303,807       464,440       1,185,779         Annual general meeting expenses       4,203,508       254,500       163,083       546,000       1,554,840       1,554,840       3,209,084         Sundry expenses       824,582       386,375       438,207       91,519       244,398	News paper & periodicals	319,592	45,563	274,029	47,649	162,415
Water, electricity & gas       1,995,953       692,146       1,303,807       464,440       1,185,779         Annual general meeting expenses       4,203,508       254,500       163,083       546,000       1,554,840       1,554,840       3,209,084         Sundry expenses       824,582       386,375       438,207       91,519       244,398	The state of the s	The second secon	461,952	692,344	418,105	716,277
Expenses relating to dividend  417,583		1,995,953	692,146	1,303,807	464,440	1,185,779
Expenses relating to dividend  417,583			1,393,015	2,810,493	1,685,565	2,082,653
Sundry expenses 824,582 386,375 438,207 91,519 244,398				163,083	546,000	143,530
Sundry expenses 824,582 386,375 438,207 91,519 244,398	Depreciation	6,015,319	2,374,262	3,641,057	1,554,840	3,209,084
114,298,980 42,354,682 71,944,298 34,852,910 59,781,918	•			438,207		244,398
		114,298,980	42,354,682	71,944,298	34,852,910	59,781,918

<sup>(</sup>a) Audit fees represents auditors' remuneration including VAT.



<sup>(</sup>b) The number of employees employed in the administration department throughout the year who received aggregate remuneration not less than Tk.36,000 was 2.

<sup>(</sup>c) Salary, wages & allowances include P.F. contribution of Tk. 734,678 and Gratuity of Tk.918,348.

<sup>(</sup>d) The number of employees employed in the administration department for part of the year who received aggregate remuneration not less than Tk 3,000 per month was 2.

### 24. SELLING & DISTRIBUTION EXPENSES:

### Amount in Taka

	For the period	or the period	For the period	For the period	For the period
	1st Jan-2015 to 1	1st Jan-2016 to	1st Jan-2015 to	1st Jan-2015 to	1st Jan-2014 to
Particulars	(30th Jun-2016 )	30th Jun-2016	31st Dec-2015	30th Jun-2015	31st Dec-2014
Salary, wages & allowances	887,512,230	334,923,322	552,588,908	250,792,877	491,228,505
Travelling & conveyance	3,608,162	1,778,071	1,830,091		1,644,399
Head office & sales centres rent	23,021,801	8,343,923	14,677,878		12,129,802
Printing & stationery	9,065,816	2,772,800	6,293,016		4,757,258
Repairs & maintenance-building & equipment	5,682,178	1,860,886	3,821,292		2,980,769
Repairs & maintenance-vehicle & others	21,383,046	8,070,061	13,312,985		10,901,902
Medical expenses	3,725,878	1,016,436	2,709,442	1,851,626	1,165,827
Water, electricity & gas	1,323,910	461,264	862,646		812,460
Postage & stamp	392,079	137,675	254,404	88,414	225,321
Field forces conference expenses	16,303,576	8,803,676	7,499,900	3,148,200	6,650,561
Insurance premium	2,371,055	1,140,022	1,231,033	611,139	1,128,676
Entertainment	1,743,413	466,264	1,277,149	601,224	1,073,145
Training expenses	7,746,871	3,279,038	4,467,833	1,612,048	2,832,787
Staff welfare	2,632,369	883,642	1,748,727	439,310	1,449,030
Telephone, fax, etc.	1,570,281	430,736	1,139,545	442,159	819,924
Fees & charges	324,542	166,682	157,860	44,030	50,560
Donation & subscription	26,000	26,000		20,000	
Advertisement	3,821,464	635,461	3,186,003	1,239,116	958,086
Incentive	27,564,137	8,371,942	19,192,195	9,149,071	15,703,528
Sales representatives conference	4,935,680	2,373,780	2,561,900	2,361,900	2,345,000
Detailing bag & brief case	1,772,330	589,690	1,182,640	627,250	855,850
Field personnel expenses	205,617,319	75,633,507	129,983,812	60,805,196	110,243,251
Product development expenses	347,567	144,257	203,310	104,336	69,429
Product pad & literature	57,674,982	18,713,304	38,961,678	41,794,627	33,245,215
Other promotional expenses	23,826,340	8,513,214	15,313,126	9,468,542	12,894,547
Physicians' samples	26,826,340	10,013,214	16,813,126	12,582,410	14,394,547
Market survey & research	3,606,295	1,083,667	2,522,628	959,744	2,410,607
Export expenses	4,189,497	1,569,982	2,619,515	1,072,407	2,369,411
Delivery expenses	170,348,687	60,858,003	109,490,684	53,726,951	95,317,639
Depreciation	9,949,140	3,803,139	6,146,001	3,098,343	5,231,744
Sundry expenses	249,608	25,767	223,841	108,112	471,463
Loss on sale of vehcle	165,470		165,470	-	155,876
Staff uniform	176,593	67,537	109,056	75,830	101,764
Bad debts	295,495	255,420.00	40,075	4,592	ك
	1,529,800,151	567,212,382	962,587,769	479,742,870	836,618,883

<sup>(</sup>a) The number of employees employed in the selling & distribution department throughout the year who received aggregate remuneration not less than Tk.36,000 was 35.



<sup>(</sup>b) Salary, wages & allowances include P.F. contribution of Tk.10,993,668 and Gratuity of Tk.13,742,085.

<sup>(</sup>c) The number of employees employed in the selling & distribution department for part of the year who received aggregate remuneration not less than Tk.3,000 per month was 45.

3,596,355

			Amount in	ака	
OTHER INCOME:	1st Jan-2015 to	1st Jan-2016 to	1st Jan-2015 to 1	For the period 1st Jan-2015 to 30th Jun-2015	management from the control of the c
Dividend income (cash)	41,268,427	24,234,278	17,034,149	13,216,789	7,659,649
Profit on bank deposits	1,379,427	447,735	931,692	462,486	3,656,794
Gain sales of Fixed Assets (Motor Vechicles)	2,464,036	889,461	1,574,575		509,000
Foreign Exchange Fluctuation Gain/(Loss) on	(2,262,403)	(1,406,838)	(855,565)	- 1	(1,076,368)
FCAD ERQ Accounts					
Miscellaneous income	939,064	604,974	334,090	484,730	469,906
	43,788,551	24,769,610	19,018,941	14,164,005	11,218,981

26. WORKERS' P.P FUND & WELFARE FUND:

6,329,238

This represents 5% of net profit before tax after charging the contribution as per provision of the Bangladesh Labour Act, 2006 and is payable to workers as defined in the said Act.

17,904,826

### 27. CURRENT TAX:

25. OTHER INCOME:

This represents estimated Income Tax liability for the year 2016 made as follows:

69,673,954 24,721,101 44,952,853 17,981,773 39,971,374

11,575,588

### 28. EARNINGS PER SHARE (EPS):

Basic earnings per share has been calculated as follows : Earnings attributable to the Ordinary

Shareholders (Net profit after tax)

Divided by number of Ordinary Shares outstanding during the year

256,872,845	78,815,689	178,057,156	54,061,839
22,453,200	22,453,200	22,453,200	22,453,200

EARNINGS PER SHARE(EPS) (Adjusted **EPS of 2014)** 

11.44

3.51

7.93

2.41

5.67

127,278,420

22,453,200

8,496,750

### 29. THE AGGREGATE AMOUNTS PAID / PROVIDED DURING THE CURRENT PERIOD ON ACCOUNT OF DIRECTORS AND OFFICERS OF THE COMPANY ARE AS FOLLOWS:

Particulars	Directors		Officers		
	Jan-June'16 Jan-	June'15 J	an-June'16	Jan-June'15	
Managerial remuneration	2,106,000	,776,000	94,340,684	85,840,684	
Meeting fee	518,250	208,250	-	-	
Bonus	155,000	145,000	9,545,590	7,545,590	
Perquisites :	233,625	228,601	668,632	668,632	
Transport	-	-	281,625	271,626	
Medical	45,721	46,276	78,777	53,777	
Telephone	279,346	274,877	1.029.034	994,035	

The rate of Board meeting attendance fee was Tk.5,000 per director.



#### 30. VALUE OF IMPORTS ON CIF BASIS:

Materials (raw & packing) Components & spare parts Capital goods

F 1	Amount in '000' Taka		
As at 30.06.2016	As at 31.12.2015	As at 31.12.2014	
371,487	708,131	628,826	
- 59,173	336 280,511	735 128,844	
430,660	988,978	758,405	

### 31. INSTALLED CAPACITY, ACTUAL PRODUCTION ON SINGLE SHIFT BASIS AND REASONS FOR SHORT-FALL DURING THE YEAR ENDED 30th June, 2016:

Amount in '000' Taka

		30.06.2016		30.06.2015		
Product group	Unit	Installed   Actual Production		Installed	Actual Production	
Tablet	Pcs	359,638	611,389	359,638	746,395	
Capsule	Pcs	62,178	78,672	62,178	81,392	
Dry Syrup / ORS	Bottle	15,101	11,724	15,101	54,921	
Liquid	Bottle	5,693	9,139	5,693	12,091	
Drops	Pcs	4,290	4,649	4,290	5,547	
Ointment	Pcs	3,861	4,098	3,861	4,719	
Injection	Pcs	4,462	3,654	4,462	3,508	

Production was made keeping in view market demad.

### 32. RELATED PARTY TRANSACTIONS:

During the year, the company carried out transactions with related parties in the normal course of business and on an arm's length basis. The name of related parties, relationship, types of transaction and their total value have been set out in accordance with the provisions of BAS 24 "Related Party Disclosures". Transaction with related parties are executed on the same terms as those of other customers of similar credentials and do not involve more than a normal risk.

Name of Related Partie	Relationship	Types of Transaction	Value of Transaction	Balance
1.The IBN SINA Trust	Sponsor shareholder holding 43.83% shares	Dividend payment	22,141,557	
2. Islami Bank BD. Ltd.	Investment in Shares and Bonds	Receipt of Dividend and Profit	25,123,739	-

- 33. There was no contract for Capital Expenditure remaining to be executed and not provided for at 30th June, 2016.
- 34. There was no general nature of credit facilities available to the company under any contract other than trade credit available in the ordinary course of business and not availed of as on 30.06.2016.
- 35. No brokerage or discount other than usual trade discount against sales was paid during the year/period.
- 36. As there was no sales agent, commission therefor was not paid.
- 37. During the period of 18th months under review AUD\$ 11,000.00 equivalent to Tk. 857,450.00 have been paid to expatiate consultants as fees for their services rendered to the company.
- 38. As there was no non-resident shareholder, no dividend was remitted abroad.
- 39. During the period Jan-June'16 the company (a) earned foreign exchange of US \$ 209,099.81 equivalent to Tk.16,303,929.00 on account of export sale, (b) but did not earn or receive any income in respect of royalty, technical know-how, professional & advisory fees, interest & dividend.



- 41. There were aggregating claims of Tk. 24,558,233 in respect of assessment years 1997-98, 2000-2001, 2002-2003, 2003-2004, 2004-2005, 2007-2008, 2011-2012, 2012-2013, 2013-2014, 2014-2015, 2015-2016 respectively against the Company for Income Tax and there were aggregating refund of Tk. 9,946,383 in faver of the company for Income Tax in different years but there were not acknowledged as debts assets. The Company filed Income Tax Reference case with High Court Division of the Suprem Court & Appeals remained pending and we have applied for adjustment for remaining cases.
- 42. There was no contingent liability other than letters of credit outstanding for importation of raw & packing materials, capital goods as on 30.06.2016.

### 42. FINANCIAL RISK MANAGEMENT:

The company management has overall resposibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviwed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks from its use of financial instruments.

- (a) Credit Risk
- (b) Liquidity Risk
- (c) Market Risk

### 42.1 Credit Risk

Credit risk is the risk of a financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the company's receivables.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. As at 30th June 2016, substantial part of the receivables are as follows and subject to insignificant credit risk. Risk exposures from other financial assets, i.e. Cash at bank and other external receivables are also nominal.

### (i) Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting data was:

Amount in Taka

		Amount in Taka	
	As at	As at	As at
	30.06.2016	31.12.2015	31.12.2014
Accounts receivable:			
Advance to employees	1,640,511	1,821,827	1,610,401
Advance to supplies	3,787,220	18,426,532	19,310,512
Trade receivable	8,101,219	7,735,798	4,783,652
Other receivables	9,657,610	10,035,470	8,792,097
Security depsit	4,964,521	6,501,321	4,517,746
Imprest cash	5,936,600	7,525,000	6,356,000
Cash at bank	162,446,424	154,828,051	151,383,655
	183,005,155	178,889,842	171,049,498
The aging of trade receviables at the reporting date is as follows:			
Trade receivables			
Not past due	8,101,219	7,735,798	4,783,652
Past due 1-180 days	- 1		-
Past due more than 180 days			
			. 1

To mitigate the credit risk against trade receivables, the company has a system of specifice credit line period to the customers. This outstanding period and amount are regularly monitored. The company endeavors to cover the credit risks on all other receivables, where possible, by restricting credit facility and stringent monitoring.



### 42.2 Liquidity Risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast, prepared based on time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date.

The carrying ammount of financial liabilities represent the maximum exposure to liquidity risk. The maximum exposure to liquidity risk as at 31st December was:

Trade and other Payables Security money received from employees Other current liablities

As at 30.06.2016	As at 31.12.2015	As at 31.12.2014		
179,930,531	122,015,395	88,850,633		
19,241,000	13,090,000	12,915,000		
83,322,257	45,597,049	40,964,744		
282,493,788	180,702,444	142,730,377		

Amount in Taka

#### 42.3 Market Risk

Market risk is the risk that any change in market prices, such as foreign exchange rates and interest rates will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

### (i) Interest Rate Risk

Interest rate risk is the risk that arise due to changes in interest rates on borrowings. The Company is not singnificantly exposed to fluctualtion in interest rates as it has neither floating interest rate bearing financial liabilities nor entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.

### (ii) Currency risk

The company is exposed to currency risk on certain revenues and purchases such as revenue from foreign customers and import of raw material, machineries and equipment. Majority of the company's foreign currency transactions are denominated in USD and relate to procurement of raw materials, machineries and equipment from abroad. The company have received foreign currency loan which shall be repaid in foreign currency.

### (iii) Interest rate risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. The foreign currency loan is subject to floating rates of interest. Local loans are, however, not significantly affected by fluctuations in interest rates. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date

### 43. EVENTS AFTER THE REPORTING PERIOD:

The Board of Directors at its meeting no.239th held on 02.10.16 recommended to the shareholders 12.50% cash dividend 5% stock dividend for the period from 1st January, 2016 to 30th June, 2016 which will be considered for approval by the shareholders at the 32nd Annual General Meeting.

The Board of Director recommanded 25% cash and 10% stock dividend for the year 1st January to 31st December 2015.

As per guidance of the minutes of the meeting amongst DSEC, DSE and CSE held on April 28 2016, the company has already distributed 25% cash dividend among the Shareholders as interim dividend and the 10% Stock dividend will be distributed after approval at AGM.



### PROPERTY, PLANT AND EQUIPMENT:

**AS AT 30th JUNE, 2016** 

Annexure-A Amount in Taka

Particulars	Cost/ Revaluation				Depreciation				Written	
		Addition	Disposal /	Total		N.	For the	Disposal /	Total	down value
a na gai	On 01.01.2016	during the year	Adjustment	on 30.06.2016	Rate	On 01.01.2016	year	Adjustment	on 30.06.2016	on 30.06.2016
			10							
Land & Land Developmer	63,694,640	3,905,340		67,599,980	•	-	-		-	67,599,980
Building	148,988,708	14,990,477		163,979,185	2.50%	27,694,316	1,596,060		29,290,376	134,688,809
Plant & Machinery	722,073,503	59,173,166		781,246,669	10.00%	192,860,892	27,151,511		220,012,403	561,234,266
Internal Road	4,343,751	33,570		4,377,321	10.00%	1,978,693	118,929		2,097,622	2,279,699
Installations	22,055,499	2,984,480	#	25,039,979	10.00%	10,327,207	616,641	ŧ	10,943,848	14,096,131
Equipment	96,742,943	20,964,661	X = 5	117,707,604	10.00%	25,787,851	4,029,735	4	29,817,586	87,890,018
Computers	22,031,023	2,246,630	60	24,277,653	30.00%	16,226,816	1,030,988		17,257,804	7,019,849
Furniture & Fixtures	44,931,408	1,237,682		46,169,090	40.00%	22,677,283	1,128,427		23,805,710	22,363,380
Motor Vehicles	87,847,967	16,396,362	(4,038,752)	100,205,577	20.00%	50,031,091	4,086,958	(3,609,695)	50,508,354	49,697,223
Spares & Loose Tools	15,782,941			15,782,941	20.00%	12,252,145	353,080	3 4	12,605,225	3,177,716
Library Books	851,659	16,000		867,659	10.00%	572,165	14,375	ê	586,540	281,119
Temporary Construction	5,149,721			5,149,721	20.00%	3,599,299	155,042		3,754,341	1,395,380
TOTAL-30th June, 2016	1,234,493,763	121,948,368	(4,038,752)	1,352,403,379		364,007,758	40,281,746	(3,609,695)	400,679,809	951,723,570
TOTAL-30st Dec, 2015	834,827,102	405,595,127	(5,928,466)	1,234,493,763		318,919,720	50,212,678	(5,124,641)	364,007,758	870,486,005

### Allocation of depreciation:

		As at	As at
		30.06.2016	31.12.2015
Manufacturing Expenses	Note-22	34,104,345	40,425,620
Administrative Expenses	Note-23	2,374,262	3,641,057
Selling & Distribution Expenses	Note-24	3,803,139	<u>6,146,001</u>
		40,281,746	50,212,678

### Annexer-a.b. The following property, plant & equipment were disposed off during the year/period

Items	Original Cost	Accumulated depreciation	Carrying value	Sale proceeds	Mode of disposa	Particulars of purchases
Motor vehicles	4,038,752	3,609,695	429,057	1,318,518		
					Com.	Tender
Jan'16-Jun'16	4,038,752	3,609,695	429,057	1,318,518	policy	render
Jan'15-Dec' 15	5,928,466	5,124,641	803,825	2,378,400		e



## PROPERTY, PLANT AND EQUIPMENT: AS AT 31st DECEMBER, 2015

Annexure-A Amount in Taka

Particulars		Cost/ Rev	aluation	> , 1		Depreciation				Written
	0. 04 04 0045	Addition	Disposal /	Total		4	For the	Disposal /	Total	down value
	On 01.01.2015	during the year	Adjustment	on 31.12.2015	Rate	On 01.01.2015	year	Adjustment	on 31.12.2015	on 31.12.2015
	g 13 c					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Land & Land Development	36,446,256	27,248,384	THE TALL OF THE	63,694,640	-					63,694,640
Building	128,693,900	20,294,808		148,988,708	2.50%	24,884,795	2,809,521	- ±	27,694,316	121,294,392
Plant & Machinery	441,562,090	280,511,413	20. "	722,073,503	10.00%	162,435,493	30,425,399	2 2	192,860,892	529,212,611
Internal Road	3,965,998	377,753	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4,343,751	10.00%	1,739,672	239,021		1,978,693	2,365,058
Installations	16,697,304	5,358,195		22,055,499	10.00%	9,492,660	834,547		10,327,207	11,728,292
Equipment	42,475,578	54,267,365	(3) El	96,742,943	10.00%	22,405,279	3,382,572	70	25,787,851	70,955,092
Computers	20,932,778	1,098,245	14.	22,031,023	30.00%	13,948,274	2,278,542		16,226,816	5,804,207
Furniture & Fixtures	43,709,688	1,221,720		44,931,408	10.00%	20,240,725	2,436,558		22,677,283	22,254,125
Motor Vehicles	79,111,814	14,664,619	(5,928,466)	87,847,967	20.00%	48,544,941	6,610,791	(5,124,641)	50,031,091	37,816,876
Spares & Loose Tools	15,446,745	336,196	27 V 1 8 T	15,782,941	20.00%	11,425,479	826,666		12,252,145	3,530,796
Library Books	851,659	, , , -		851,659	10.00%	541,110	31,055		572,165	279,494
Temporary Construction	4,933,292	216,429		5,149,721	20.00%	3,261,292	338,007	.e.	3,599,299	1,550,422
TOTAL-2015	834,827,102	405,595,127	(5,928,466)	1,234,493,763		318,919,720	50,212,679	(5,124,641)	364,007,758	870,486,005
TOTAL-2014	668,062,064	167,600,458	(835,420)	834,827,102	* *	284,415,581	35,164,359	(660,220)	318,919,720	515,907,382

### **Allocation of depreciation:**

			<u>2015</u>		<u>2014</u>
Manufacturing Expenses	Note-22		40,425,620		26,723,531
Administrative Expenses	Note-23		3,641,057		3,209,084
Selling & Distribution Expenses	Note-24		6,146,001		5,231,744
			50,212,678		35,164,359

### Annexer-a.b. The following property, plant & equipment were disposed off during the year

Items	Original Cost	Accumulated depreciation	Carrying value	Sale proceeds	Mode of disposal	Particulars of purchases
Motor vehicles	5,928,466	5,124,641	803,825	2,378,400	Com. policy	Tender
		4	*			
2015	5,928,466	5,124,641	803,825	2,378,400		
2014	835,420	660,220	175,200	509,000		

